Annex 2. Project documentation research, capacity development and promotion

1 Working papers

1.1 Completed working papers

Working Paper No. 1 – Commercialization of Ethiopian agriculture: extension service from input supplier to knowledge broker and facilitator - Berhanu Gebremedhin, Dirk Hoekstra, Azage Tegegne, 2006


Working Paper No. 8 – Approaches, methods and processes for innovative apiculture development: Experiences from Ada’s - Liben Woreda, Oromia Regional State, Ethiopia - Melaku Girma; Shifa Ballo; Azage Tegegne; Negatu Alemayehu; Lulseged Belayhun, 2008


Working paper no 12 - The dynamics of the HIV/AIDS epidemic in value chain development in rural Ethiopia and responses through market-led agricultural initiatives, Clare Bishop Sambrook


1.2 Working papers under preparation

An assessment of feed marketing in Ethiopia: seeking solutions to fill the feed gap. Berhanu Gebremedhin, Adane Hirpa and Kahsay Berhe

Production and marketing systems of sheep and goats in Alaba Special Woreda, SNNPR: Opportunities for improving flock productivity and marketing and livelihoods of the smallholder farmers - by Tsedeke Kocho, Girma Abebe, Azage Tegegne, Ayele Taye, Berhanu Gebremedhin

What is the Future of Transhumance Livestock Production System? The Case of North Gondar, Amhara Region, Ethiopia – by Tesfaye Mengistie, Azage Tegegne, Tesfaye Desalew and Worku Teka

Goat Production and Marketing Systems in Dale District Sidama Zone, Southern Ethiopia: Opportunities for Market-orientation by Endeshaw Assefa, Girma Abebe, Azage Tegegne, Yosef T/Georgis, , Berhanu Gebremedhin

Trypanosomiasis action research results in Fogera and Dale by Woudyalaw Mulatu, Workneh Ayalew, Azage Tegegne, Ketema Yilma and Tilahun Jember

Challenges and Opportunities in Input Supply and Service Provision for Market-oriented Livestock Development in Ethiopia – by Azage Tegegne, Berhanu Gebremedhin and Dirk Hoekstra
Improving the competitiveness of agricultural input markets in Ethiopia: Experiences since 1991 by Berhanu Gebremedhin, Dirk Hoekstra and Azage Tegegne. Based on the initial IPMS participatory assessment and baseline data in the PLWs.

Rapid market assessment hides and skins marketing in Ethiopia” by Berhanu Gebremedhin, Samson Jemaneh based on studies conducted in IPMS PLWs

Rapid market assessment honey marketing in Ethiopia” by Berhanu Gebremedhin, Samson Jemaneh based on studies conducted in IPMS PLWs

Opportunities for Promoting Gender Equality in Rural Ethiopia through the Commercialization of Agriculture” Clare Bishop-Sambrook et al.

Dairy Marketing Chains Analysis: The Case of Shashemane-Yergalem Milk Shed, Southern Ethiopia –Woldemichael Somano, Bekabil Fufa, Dirk Hoekstra and Berhanu Gebremedhin

Integrating Innovation Systems Perspective in Value Chain Analysis, Anandajayasekeram Ponniah and Berhanu Gebremedhin

PLW working papers on innovations in progress

2 Training Materials and guidelines

2.1 Completed

1. Toolkit for conducting HIV Risk and AIDS Vulnerability Assessment at the Woreda Level by Clare Bishop - Sambrook (also available in Amharic)

2. Toolkit for gender analysis of crop and livestock Production, Technologies and service provision by Clare Bishop- Sambrook and Ranjitha Puskur (also available in Amharic)

3. Concepts and practices in agricultural extension in developing countries – A source book – Anandajayasekeram Ponniah, Ranjitha Puskur, Sindu Workneh and Dirk Hoekstra

4. Training Material on Agricultural Water Management with 6 modules by Seleshi Bekele Awulachew (IWMI), Philippe Lemperiere (IWMI), Taffa Tulu (Haramaya University)

Module 1 Watershed Hydrology for Improved Agricultural Water Management
Module 2 Water Harvesting and Development for Improving Productivity
Module 3 Soil- Plant- Water Relationships
Module 4 Pumps for Small-Scale Irrigation
Module 5 A Irrigation Methods
Module 5 B Drip Irrigation: Options for Smallholders

5 Beekeeping Training Manual (in Amharic), Tilahun Gebey (IPMS/ILRI) Kerealem Ejigu (ARARI)

2.2 Under preparation

Introduction to marketing oriented participatory extension by Ranjitha Puskur, Anandajayasekeram Ponniah and, Elly Kaganzi

Manual marketing extension by Berhanu Gebremedhin, Samson Jemaneh, Dirk Hoekstra

Manual result based monitoring and evaluation by Berhanu Gebremedhin, Abraham Getachew and Rebeka Amha

Practical Skill Development in mainstreaming Gender and HIV/ AIDS in market oriented agricultural development (in English, Amharic) by Clare Bishop-Sambrook et al.

Application of Innovation Systems Perspectives in AR4D by Ranjitha Puskur, P. Ananda Jayasekeram, Tesfaye Lemma and Elias Zerfu

Basic Concepts and Methods of Rapid Market Appraisal and Linking Farmers With Markets’ by Berhanu Gebremedhin, Moti Jaleta, Dirk Hoekstra

3 Posters, leaflets and videos

3.1 Completed

- IPMS brochure
- IPMS general poster
- IPMS live animal fattening poster
- Metama fattening video (English version)
- HIV/AIDS idea sheets (English, Amharic version)
- Gender ideas sheets (English, Amharic version)
- HIV/AIDS posters in Amharic, Oromiffa and Tigrigna

3.2 Under preparation

- Metama fattening video (Amharic version)
- HIV/AIDS awareness poster (Oromifa, Tigray language)
- HIV/AIDS idea sheets (Oromifa, Tigray language)
- Gender ideas sheets (Oromifa, Tigray language)
- HIV/AIDS poster on coffee commodity in Oromifa and Amharic

4 Conference contributions/articles completed/published

Improving the Competitiveness of Agricultural Input Markets in Ethiopia: Experiences since 1991, Berhanu Gebremedhin, Dirk Hoekstra and Azage Tegegne, Paper presented at the 26th Triennial Conference of the International Association of Agricultural Economics (IAAE), August 2006, Gold Coast, Brisbane, Australia.


Marketing and Market Orientation of Smallholders in Selected livestock and livestock Products in Ethiopia, Berhanu Gebremedhin, Mohammad Jabbar and Dirk Hoekstra, Paper presented at the 4th International Conference on Ethiopia and Northeast Africa, August, 2007, Western Michigan University, Kalamazoo, Michigan, USA


Processes, Determinants and Impacts of Smallholder Commercialization: Evidences from the Literature -. Moti Jaleta, Berhanu Gebremedhin and Dirk Hoekstra. The draft version of this paper was presented at ILRI Scientific seminar series on June 05, 2008 and also at the 6th International Conference on the Ethiopian Economy, organized by the Ethiopian Economic Association on July 04, 200


Innovation in banana value chain development in Metema district, North-western Ethiopia: IPMS experiences - Kahsay Berhe, Ranjitha Puskur, Worku Teka, Dirk


5 Articles submitted/accepted by scientific journals


Market participation of Smallholder Farmers in Butter and Small Ruminants in Ethiopia – submitted to the *African Journal of Agricultural and Resource Economics*

Market Orientation of Smallholders In staple Food Crops: The Case of Teff and Wheat in Ethiopia – Submitted to *Food Policy*

Processes, Determinants and Impacts of Smallholder Commercialization: Evidences from the Literature by Moti Jaleta, Berhanu Gebremedhin and Dirk Hoekstra – submitted to ILRI discussion paper series.