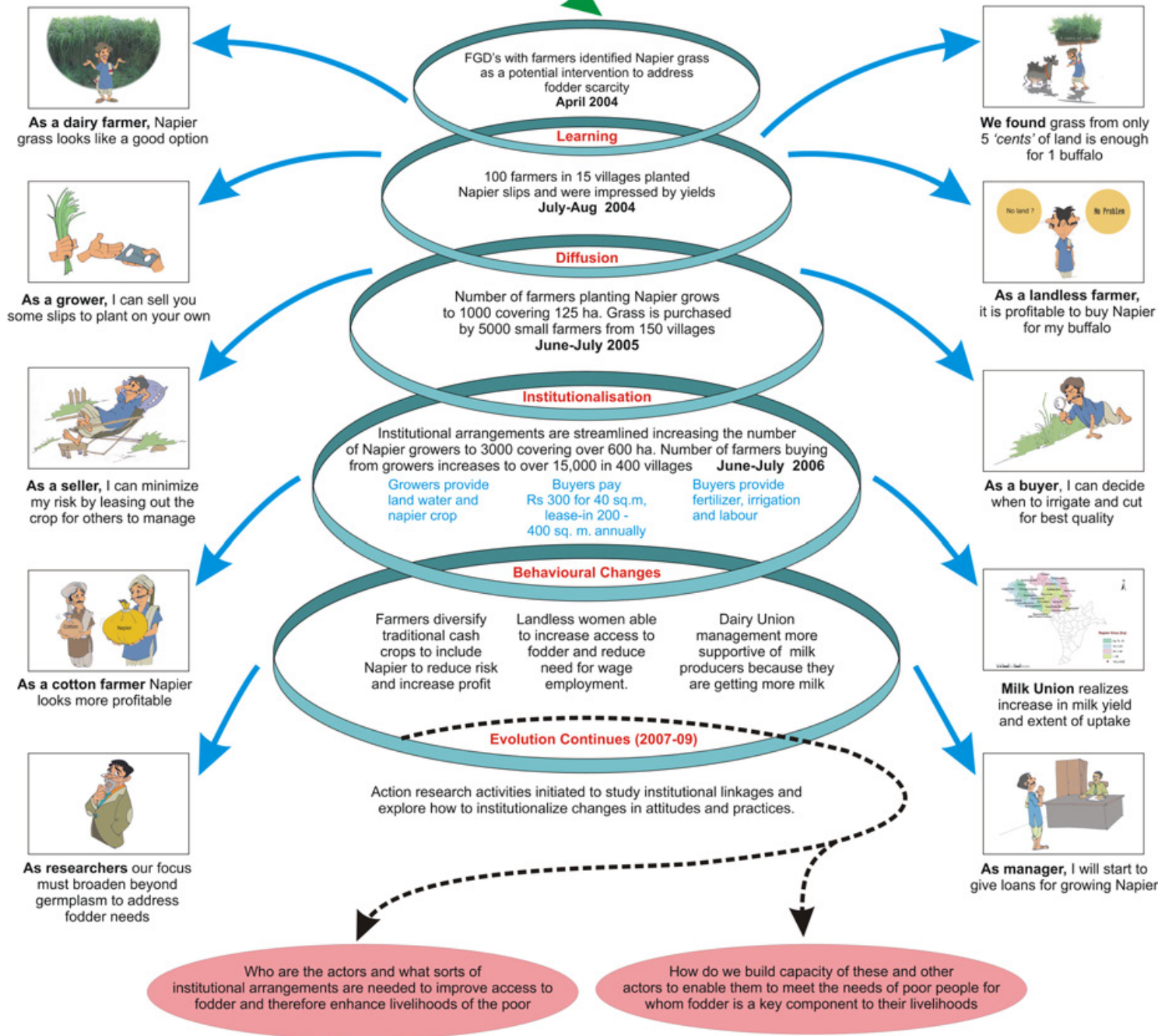


Repeated Droughts
led to fodder shortage



Lessons

New ways of doing things (institutions) were as important as the new technology (Napier) to bring benefits to resource-poor farmers.

New ideas came from different sources: researchers brought germplasm; farmers brought ideas on new ways to access the germplasm.

New way of doing things help make resource-intensive interventions pro-poor.

Implications (for sustainability)

- As researchers, farmers and Dairy Union staff met together regularly they learned more about each others constraints and the incentives that led to change. This understanding is starting to lead to changed behavior that may allow change to take place more easily in the future.
- The new institutional arrangements ensure that landless and other small producers can enhance their livelihoods though improved access to fodder.

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