- **1** Multilevel Innovation Platforms for Development of Smallholder Livestock
- 2 Systems: How Effective are They?
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Abstract

16 There is growing recognition that sustainable development of smallholder agriculture in 17 Sub-Saharan Africa requires a systems approach. One response to this has been the 18 application of the agricultural innovation systems concept and the use of Innovation 19 Platforms (IP) as tools for agricultural development. By providing social space and 20 facilitating interactions among farmers, researchers and other stakeholders, IPs can 21 promote collective action and foster innovation. The question is, how effective are these 22 IPs in stimulating innovation that can be sustained beyond their lifetime, and can they be 23 used to link issues across multiple scales? The case study reported here examined the effect 24 of a multilevel IP structure in achieving smallholder livestock innovation outcomes in the 25 Ethiopian Highlands. Our findings indicate that a series of IPs inter-linked across scales 26 facilitated researcher-led technical innovations that enhanced the capacity of farmers and 27 livestock experts around feed technologies. The multilevel IPs also improved linkages and 28 strengthened partnerships between actors within and across levels to implement farm-level 29 technologies effectively. However, sustained innovation requires the creation of a shared 30 understanding among actors on the complex nature of the various value chain issues that 31 need to be addressed to achieve meaningful change. Specifically, we found that farmers 32 lack access to affordable services, and this requires an integration of value chain concepts 33 within multilevel IPs at the early stages of formation to engage relevant actors across levels 34 to stimulate multiple interventions beyond the farm-level. Changes are needed at the 35 organizational level to facilitate reconfiguration of resources and devolution of 36 responsibilities to support the innovation process. Similar to other studies on the utility of 37 IPs, we found that the existence of power dynamics and an institutional context that 38 favours the status quo are key issues that need be considered when building multilevel IPs 39 to achieve inclusive value chain innovations.

40 Keywords: multilevel structure; innovation platforms; functions of innovation systems,
41 smallholder livestock; Ethiopia.

42 Introduction

43 The productivity of smallholder agriculture in Sub-Saharan Africa (SSA) remains low relative to 44 gains in other global regions, and the availability of food per person has remained relatively 45 static (Pretty et al., 2011). Farm-level technological innovation, even when developed through 46 participatory approaches, is necessary, but not sufficient for sustainable development 47 (Hounkonnou et al., 2012). A growing body of literature recognizes that farmers lack opportunity 48 and that creating an enabling environment through institutional changes beyond farm-level is 49 required to link farmers to better services and value chains and achieve development outcomes 50 (Salami et al., 2017; Hounkonnou et al., 2012).

51 In recent times there has been a perceptible shift from technology-focused to system-52 oriented approaches to innovation (Klerkx et al., 2012; Schut et al., 2016). One example is 53 increased attention to the Agricultural Innovation Systems (AIS) concept that re-conceptualizes 54 innovation as emerging from the interplay among many actors. An AIS is defined as "a network 55 of organizations, enterprises, and individuals focused on bringing new products, new processes, 56 and new forms of organization into economic use, together with the institutions and policies that 57 affect the way different agents interact, share, access, exchange and use knowledge" (Hall et al., 58 2006, p.vi-vii). This definition implies that innovation is not just about new technology, but also 59 includes social and institutional changes.

60 In seeking to operationalize the AIS concept, research and development actors in SSA 61 have increasingly experimented with Innovation Platforms (IPs) as a tool to foster innovation 62 through providing social space for learning, experimentation and negotiation among stakeholders 63 (Schut et al., 2016). Homann-Kee Tui et al. (2013) define an IP as 'a space for learning and 64 change involving a group of individuals (who often represent organizations) with different 65 backgrounds and interests: farmers, traders, food processors, researchers, and government officials. IPs act as inclusive spaces to engage diverse actors to embrace changes through 66 67 facilitated iterative learning in response to changing and interconnected problems (Swaans et al., 68 2014; Kilelu et al., 2013). Nevertheless, the use of IPs in SSA is still evolving (Francis et al., 69 2016).

Various studies have shown that IPs can foster innovation in smallholder agriculture by
 facilitating interactions among stakeholders. These studies have focused on various elements of
 smallholder agriculture including livestock feed innovation (Ayele et al., 2012), improved dairy

73 value chains (Kilelu et al., 2013), natural resource management (Lema et al., 2016), and goat 74 value chains (Swaans et al., 2014). Various studies have pointed to weaknesses in the IP 75 approach. For example, IPs may unwittingly reinforce pre-existing power dynamics (Cullen et 76 al., 2014). Similarly, IPs can legitimize the power of vested interests and may, therefore, lead to 77 less than optimal outcomes (Hounkonnou et al., 2018; Schut et al., 2016). Others have suggested 78 that IPs have limited capacity to address structural barriers and may not be flexible enough to be 79 guided by iterative learning processes to adapt to emerging issues (Kilelu et al., 2013; Klerkx et 80 al., 2010). IPs' effectiveness in attaining innovation outcomes is context-dependent and 81 influenced by the quality of facilitation, stakeholder composition and the power dynamics within 82 IPs (Davies et al., 2018; Lamers et al., 2017; Cullen et al., 2014; Hounkonnou et al., 2012). 83 IPs are often established at the community level to promote farm-level innovation 84 through participatory experimentation with farmers. These IPs tend to focus on technical change 85 that aims to increase the technical capacity of relevant stakeholders to develop and disseminate 86 technologies to enhance production (Davies et al., 2017; Schut et al., 2016; Swaans et al., 2014). 87 However, sustainable development of smallholder agriculture involves more than improved 88 technology at farm-level; institutional issues are also crucial, including access to inputs and 89 markets for products, and the regulatory framework surrounding farm-level production. Solving 90 these issues requires interventions beyond the farm (Hounkonnou et al., 2018; Salami et al., 91 2017). Failure to address institutional problems can stifle farm-level innovation that would 92 otherwise provide opportunities for farmers to improve their livelihoods.

93 One option to deal with the multiple scales at which change is needed for smallholder 94 agricultural development is to link IPs at various scales (Cullen et al., 2014). This could 95 potentially facilitate interactions between farmers and higher-level actors and allow connections 96 with decision-makers to address institutional barriers thereby creating a conducive environment 97 for innovation (Cullen et al., 2014; Nederlof et al., 2011). A recent study by Lamers et al. (2017) 98 focused on the compositional dynamics within such a multilevel IP set-up. However, the 99 effectiveness of a multilevel structure of IPs in attaining innovation outcomes that can sustain 100 beyond the lifetime of the IPs has not been systematically examined so far. This paper aims to 101 fill this gap by providing an in-depth analysis on how a multilevel arrangement of IPs shaped and 102 contributed to smallholder livestock innovation outcomes, through a case study of the Africa 103 Research in Sustainable Intensification for the Next Generation (Africa RISING) Ethiopian

Highlands project. This study adapted the 'Functions of Innovation Systems' frameworkdescribed in the next section.

106 Conceptual Framework - Functions of Innovation Systems

We used the framework proposed by Hekkert et al. (2007) which distinguishes several distinct processes as 'functions of innovation systems' that significantly determine the performance of a given AIS. Its emphasis is on the dynamics of innovation processes, and it suggests a processbased approach which identifies and maps key events that take place in the innovation system and contribute positively or negatively to the desired change. The framework aims to inform policy by identifying the strength of each function in a given context and the implications for innovation (Bergek et al., 2008; Hekkert et al., 2007).

114 To enrich our understanding of the functions proposed by Hekkert et al. (2007) within the 115 smallholder and IP contexts, we adapted the functions of innovation systems framework by 116 merging the intermediary functions identified by Kilelu et al. (2011) from empirical data in the 117 context of smallholder development in SSA. In our view, the intermediary functions proposed by 118 Kilelu lacked some essential IP functions such as resource mobilisation, and market formation, 119 crucial for the increasingly market-driven agriculture in SSA (Ngwenya and Hagmann, 2011). 120 We merged the knowledge development and knowledge diffusion functions following Bergek et 121 al. (2008) that seem to overlap in the IP context. We also combined entrepreneurial activities, 122 and market formation functions with the capacity-building function proposed by Kilelu et al. 123 (2011) since these functions largely overlap and influence one another. 124 According to Hekkert et al. (2007), AIS functions influence one another and are 125 interdependent. Thus, multiple interactions between functions are expected to affect the overall 126 functioning of the innovation system (Hekkert et al., 2007). Many possible interactions among

127 the functions are possible, but we present a simple set of functions in Table 1 along with a

128 description of associated processes.

130 Table 1. Description of activities associated with the functions of innovation systems (adapted

Functions adapted for	Description of activities		
the present research			
Demand articulation	Activities that identify and prioritize the needs and interest of actors concerning		
(F1)	their (further) support of the innovation process (Hekkert et al., 2007). The		
	needs could include access to information, technologies, finance or could		
	highlight institutional gaps (Kilelu et al., 2011),		
Knowledge	Learning is central to a successful innovation system and involves learning		
development and	about technologies, production, markets and other elements. Learning comes in		
diffusion (F2)	different forms (experiments and searches), is facilitated from multiple sources,		
	and leads to knowledge diffusion through networks (Hekkert et al., 2007).		
Institutional support	Facilitation and lobbying for institutional change (e.g., policy change, new		
(F3)	business models and stimulating new actor relationships), working on attitudes		
	and practices (Kilelu et al., 2011); creating legitimacy for technology (Hekkert		
	et al., 2007).		
Resource mobilisation	Allocation of human, financial, and material capital that is necessary and		
(F4)	fundamental to make knowledge production, diffusion and leveraging of change		
	possible; it is intimately linked to stakeholders' shared vision (Hekkert et al.,		
	2007)		
Agribusiness	Activities that strengthen farmers' and other stakeholders' marketing and		
development (F5)	business innovation capacity and incubate new service organisations (Kilelu et		
	al., 2011); development of new rules or regulations that positively affect market		
	opportunities (Hekkert et al., 2007).		

131 from Hekkert et al. (2007) and Kilelu et al. (2011))

132 Case Study Description and Research Methods

133 Case Study Background

In common with similar studies on agricultural innovation processes (Cullen et al., 2014; Kilelu
et al., 2013), a single case study research design was used in the present research. Yin (2013)
described such a design as "an empirical inquiry that investigates a contemporary phenomenon
in depth and within its real-world context". The case selected was Phase 1 of the Africa RISING
Ethiopian Highlands project which was implemented from 2011-2016, and which will henceforth
be referred to as Africa RISING. Africa RISING aimed to identify and validate solutions to

140 problems experienced by smallholder crop-livestock farmers in the Ethiopian Highlands. Africa

141 RISING used a multilevel structure to facilitate interactions from the farmer- to national-level

142 through interlinked IPs established at four administrative levels.

143 The case provided a five-year time horizon, allowing mapping and analysis of the 144 innovation process over the medium term. There were eight Africa RISING research kebeles (the lowest administrative unit in Ethiopia) in four regional states¹. In each region, the focus was on 145 146 one woreda (district) and two research kebeles in each woreda. The multilevel structure included 147 a national level annual review and planning meeting, which we refer to as a 'national IP', 4-148 woreda IPs, 8-kebele IPs, and 60 Farmer Research Groups (FRGs). The FRG approach was used 149 to engage volunteer farmers to test one or more technologies through on-farm trials and was a 150 distinctive characteristic of the Africa RISING IP system. The stakeholder types involved, and 151 the roles of each IP in Africa RISING are presented in Table 2.

Level of IP	Stakeholders involved	Purposes of the IP
National IP	- Researchers from nine CGIAR centres, and	Strategic role. Aligning research agenda with
	Ethiopian Institute of Agricultural Research	national priorities; enhancing actors' capacity
	- Government representatives (Ministry of	to exchange knowledge and address
	Agriculture and Agricultural	institutional barriers, organizing annual review
	Transformation Agency).	and planning meeting and learning events,
	- NGOs and other development partners	training, exchange visits for farmers and IP
	- Stakeholders representing Woreda IP	members; and disseminating findings.
Woreda IP	- Woreda Offices of Agriculture, Livestock,	Strategic role. Provide technical support and
	Water, Cooperatives, Finance etc.	facilitate learning between kebele IPs,
	- Regional universities and research centres	institutional support for farmers and the
	- NGOs and private sector actors	facilitation of interaction between national and
	- Farmers and Development Agents (DAs) ²	kebele IPs through regular learning events and
	representing kebele IPs	support scaling out.
Kebele IP	- DAs	Operational role. Facilitate farmer selection;
	- Sector experts and administrators	provide technical support and advisory
	- Elders	services to farmers; organize IP meetings, and

152 Table 2. A summary of stakeholder types involved and the role of IPs at each level.

¹ The Federal Democratic Republic of Ethiopia is composed of 9 national regional states. Africa RISING was implemented in four of them: Amhara, Oromia, Southern Nations Nationalities and Peoples' Region (SNNPR) and Tigray.

² Development Agents are agricultural experts employed by the woreda agricultural and natural resource offices to provide advisory and training services to farmers.

	- Men and women farmers representing	field days and promote scaling out within the
	FRGs	kebele.
FRG	- A group of volunteer farmers involved in	Managing on-farm trials. Experimentation
	testing specific technologies through on-	with, adaptation and demonstration of a
	farm trials.	particular technology

153 The Multilevel IP Structure and Study Sites Selected

154 To identify two woredas as a study site for this research project, documents were 155 reviewed, and the Africa RISING coordination team was consulted. Our study focused on 156 livestock feed issues for reasons outlined later. Although most of the livestock interventions were 157 implemented similarly across the four woredas, some criteria such as the presence of a unique 158 pilot intervention on irrigated fodder for sheep fattening were used to select two representative 159 woredas. Accordingly, Basona Worana and Lemo woredas and their respective kebeles were 160 chosen to provide a comprehensive picture of the multilevel IPs' activities in respect of livestock 161 innovations. The multilevel structure of the IPs in the two study woredas, comprising the national IP, two woreda IPs, four kebele IPs and 33 FRGs, is illustrated in Figure 1. 162



Figure 1. Schematic presentation of the multilevel structure of the IPs illustrating vertical and horizontal linkages and information flows between and across levels as indicated by the arrows.

165 Basona Worana woreda is located in the highlands of North Shewa Zone of Amhara 166 region, 130 km north of Addis Ababa (Figure 2). It comprises 28 rural and two urban kebeles. 167 According to CSA (2013), the total population of Basona Worana woreda for 2017 was 140,386, of which 98.5% live in rural areas. The town of Debre Berhan is the administration centre for 168 169 North Shewa Zone and Basona Worana woreda, where key IP member organizations including 170 Debre Berhan University and Debre Berhan Agricultural Research Centre are located. The two 171 Africa RISING kebeles included in the study were Goshe Bado and Gudo Beret. In 2007 the 172 number of households was 1872 in Goshe Bado and 1502 in Gudo Beret; around 40% were 173 headed by females.



174

Figure 2: Location of Basona Worana and Lemo woredas and their respective research kebeles(Source: Africa RISING undated)

177

178 Lemo woreda is in Hadiya Zone in Southern Nations, Nationalities, and Peoples' Region 179 (SNNPR), and is located about 230 km south-west of Addis Ababa. It consists of 35 kebeles, of 180 which 33 are rural, and two are urban. The estimated total population of Lemo woreda for 2017 181 was 143,091, of which 97% live in rural areas (CSA, 2013). The administration centre for 182 Hadiya Zone and Lemo woreda is Hosanna town, where key IP member organizations, including 183 Wachamo University, are based. Jawe and Upper Gana were the two Africa RISING kebeles 184 included in our case study. In 2007 the number of households was 914 in Jawe and 796 in Upper 185 Gana; 22% and 12% of these were female-headed, respectively.

Farmers in both woredas practise crop-livestock farming systems. The main crops theyproduce include wheat, faba beans and potatoes. Livestock types include local breeds of cattle,

- 107 produce menude wheat, raba beans and polatoes. Envestoek types menude local breeds of earlie
- 188 sheep, poultry and donkeys. Farmers in these locations typically rely on grazing and crop
- residues to feed their livestock. Livestock is a highly valued asset that provides multiple benefits;
- 190 livestock production is mainly for subsistence purposes, and opportunities for commercial
- 191 livestock production are relatively limited.

192 The Livestock Interventions

193 The present research explicitly focused on livestock-related interventions that were introduced

194 within the multilevel IPs (Table 3), although the broad emphasis of Africa RISING was on crop-

195 livestock systems. The focus was narrowed to livestock interventions to make the study more

196 manageable and enable an analysis of multilevel processes of technological change and

197 innovation in greater depth than would otherwise have been feasible.

Strategies to address		Livestock feed technology projects	Number of participating farmers		
live	stock feed scarcity		Lemo	Basona Worana	
1.	Reduce feed losses of available	Improved livestock feed storage shed	10	14	
	feed resources	Improved cattle feed trough	6	9	
		Manual fodder choppers ^a	-	-	
2.	Increase feed	Oat-vetch mixture (rain-fed)	35	42	
	availability	Tree Lucerne	60	56	
	through cultivated	Sweet lupin and fodder beet	12	8	
	forages	Faba bean-forage intercrop	64	20	
		Oat-vetch mixture (irrigated) for sheep fattening ^b	7	_	

198	Table 3. Livestock feed technologies introduced by Africa RISING at woreda-level (ILRI, 2014)
190	Table 5. Livestock feed technologies introduced by Africa Kistino at woreda-level (ILKI, 2014)

199 Note:

²⁰⁰ ^aManual choppers were demonstrated at kebele level and farmers tested and selected their preferences, but

- 201 farmers showed limited interest to buy without support from Africa RISING;
- 202 ^bOnly implemented in Lemo woreda

203 Research Methods

204 Human research ethics approval was granted by the University of New England (HE18-205 220) and by the International Livestock Research Institute (ILRI-IREC2018-19) for this research. 206 The case study approach involves multiple evidence sources using a range of methods (Yin, 207 2013). For this research, two main techniques, Focus Group Discussions (FGDs) and Key 208 Informant Interviews (KIIs), were used to collect mostly qualitative data on the innovation 209 processes within the multilevel IPs. The data were collected between September-December 210 2018, two years after the IPs ended. To understand the decisions made within each IP, we 211 conducted one in-depth FGD with members of each woreda- and kebele-level IP, and KIIs with a 212 range of individuals across the four levels, as summarised in Table 4.

Table 4. Semi-structured interview schedules were used to conduct the KIIs and FGDs to allow follow-up queries and gain insight into the innovation processes at play.

215 Participants for both data collection techniques were recruited in the multilevel IPs. We 216 sought to ensure adequate representation of women relative to their presence in various IPs by 217 reviewing secondary data sources that documented membership and attendance records. At FRG 218 level women accounted for 20% of the membership, and at the woreda level, the average 219 participation rate for women was 9% for all IP events. We recruited participants based on three 220 other criteria -(1) the level of IP in which they were involved (FRG, kebele, woreda or 221 national), (2) the type of stakeholder they represented (farmers, researchers, government and 222 NGOs), and (3) the need for a high degree of engagement of actors in livestock-related IP 223 activities and the need to focus on farmers in FRGs who had tested and experienced two or more 224 of the livestock technologies listed in Table 3. We sampled a higher proportion of women (30%) 225 than were normally recorded as FRG members (20%) to ensure their perspectives were captured 226 (Table 4.

Table 4). The gender balance of other stakeholders interviewed in the multilevel IPs reflected the Ethiopian institutional context where formal meetings are traditionally dominated by men (Table 4.

Table 4). FGDs with kebele IPs involved four farmers and two DAs while FGDs with woreda IP involved 6-8 IP members representing the four types of stakeholders. The interviews and transcription of audio-records were jointly carried out by the first author and a female research associate who specifically assisted in interviewing women farmers to align with cultural

- 234 sensitivities around gender. A FGD of 1-2 hours per IP was conducted with IP members, while
- 235 each KII took around 1.5 hours to complete. A summary of the data collected, and the type of
- 236 participants involved are presented in Table 4.
- 237

Table 4. Overview of data collected through focus group discussions and key informant 238 interviews at different levels of the IP system.

Methods - information gathered	Number of FGDs/KIIs	Participants representing			
	(participants)	FRGs	Kebele	Woreda	National
		(farmers)	IPs	IPs	IP
FGDs - Collective view on individual	6 FGDs				
IP processes, links with other IPs,	(6-8 people per FGD,				
livestock feed issues and opportunities,	with a total of 39 (8	n/a	4	2	n/a
the role of stakeholders and their	women farmers)).				
relationships, outcomes they expected					
and obtained and lessons they learnt.					
KIIs - individual stakeholder's views	45 KIIs (9 with women				
and experiences with IPs, participation	and 36 with men),				
in IP events and on-farm activities,	comprised of 23 farmers	23	5	13	4
interaction within and across levels,	(7 women), 5 DAs (1				
their role in on-farm activities,	woman), 2 Universities				
incentives, and challenges faced and	(0 women), 3 NGOs (0				
outcomes attained.	women), 5 researchers (1				
	woman), 7 Government				
	(0 women).				
KIIs – coordinators views on IP	3 KIIs				
management: initiation, facilitation,	(Africa RISING				
challenges, linking and role of different	coordinators) (0 women).	n/a	n/a	2	1
IPs, feed interventions, the role of					
stakeholders, outcomes obtained, and					
lessons learnt.					

239 *NA* – *not applicable*

240

Additional data sources included direct observation of farmers using the feed

241 technologies after their interviews, and visits to facilities of selected IP member organizations

242 such as kebele nursery sites, private dairy processors, and farmers' dairy cooperatives.

- 243 Secondary data sources (project documents and IP meeting reports) provided additional
- 244 information to identify and map important events and their outcomes over the 5-year timeline.

245 KIIs and FGDs were audio-recorded and transcribed verbatim. Steps followed for the thematic 246 analysis (Braun and Clarke, 2006) started with familiarisation with the data during field works, 247 through (re)reading the transcripts and listening to audio recordings and reviewing secondary 248 sources. Using a qualitative software package, NVivo v.12, the transcripts were examined by 249 word frequency and text search query with stemmed words to identify key phrases in the data. 250 Data were visualised through word trees and word clouds. Trends in our data were refined 251 through coding while taking notes relevant to answer the research questions using memos in 252 NVivo. The data were coded to the five functions of innovation systems identified in our adapted 253 framework for thematic analysis (Table 1).

254 **Results**

A timeline was developed to map key activities occurring within the multilevel IPs over the fiveyear horizon of the research. We categorized the activities into two phases, as illustrated in

257 Figure 3. The first two-year period was classified as the 'inception phase', and the remaining

three-year period as the 'implementation phase'.



- 260 Figure 3: Timeline of Africa RISING multilevel IPs key activities. Note: - Denotes the national-level IP meetings; - Denotes
- 261 woreda-, kebele- and FRG-level activities; Month-Year.

In the following sub-sections, we present our findings on how the key activities identified in the timeline (Figure 3) affected the fulfilment of our five functions of innovation systems (Table 1).

265 Demand Articulation (F1)

266 Successful demand articulation (F1) is a process whereby the AIS reflects the needs, 267 interests and expectations of actors, securing their support of the innovation process (Table 1). 268 Africa RISING activity commenced with the 'first national IP meeting' (Figure 3), which 269 focused on introducing the broad goals and approaches of the project and inviting participants to 270 tailor its agenda to national priorities. At this meeting, stakeholders jointly listed and reviewed 271 70 completed and on-going projects relevant to the project's broader agenda on sustainable 272 intensification of crop-livestock systems. Ideas for early participatory diagnosis studies - 'Quick-273 Win projects' (Figure 3) - were proposed at this meeting.

274 Quick-Win projects were designed to establish partnerships among the Africa RISING 275 implementing partners early in the project cycle. Seven CGIAR centres along with regional 276 universities and research centres implemented five Quick-Win projects in various locations and 277 generated evidence to inform the Africa RISING stakeholders' subsequent decisions. The so-278 called Quick-Feed project (See details in Duncan and Stür, 2012) was one of these projects and 279 focused on livestock systems. It identified production and marketing challenges and 280 opportunities to develop dairy and sheep value chains. During the 'second national IP meeting' 281 (Figure 3), stakeholders synthesized the Quick-Win project outputs, and this helped to inform the 282 selection of Africa RISING sites and identify topics for further diagnostic studies.

283 Across Africa RISING research sites, further tailored 'diagnosis studies' conducted 284 (Figure 3), including participatory community analysis (PCA) that engaged around 300 farmers 285 (male, female and youth) identified farmers' interests and decided on specific enterprises that 286 would be targeted for Africa RISING interventions (See details in Lunt et al., 2018). Three top 287 livestock enterprises in order of decreasing importance – beef, dairy and sheep were chosen with 288 some differences across gender, whereby men tended to prioritise beef while women tended to 289 prioritise dairy and sheep for the development of semi-commercial production through the PCA 290 process. The PCA also informed Africa RISING on the need to establish FRGs and kebele-level 291 IPs to bring farmers to the centre of the innovation process. For each enterprise, a value chain

and market analysis identified site- and enterprise-specific challenges, opportunities and the role
of value chain actors (Birachi et al., 2014). This analysis suggested a series of interventions to
improve feeding, breeding and marketing for each enterprise.

295 The inception phase activities concluded with a third national-level IP meeting (Figure 3) 296 where stakeholders synthesised results from diagnosis studies and prioritised feed scarcity as a 297 major constraint to livestock development across Africa RISING sites. To address this objective, 298 Africa RISING allocated funds for researchers who introduced the feed technologies listed in 299 Table 3. Although the diagnosis studies stressed the importance of value chain integration 300 targeting specific enterprise chosen by farmers, the national actors chose to focus on farm-level 301 feed issues partly influenced by researchers' technical skills and the budget available to Africa 302 RISING. We noted that the lower-level IPs were not established at this stage and were not part of 303 these decisions that occurred during the inception phase, which limited their role in supporting the implementation of feed interventions identified by researchers. 304

305 At the start of the implementation phase, the woreda- and kebele-level IPs were established through 'initiation meetings' (Figure 3) during which the researchers introduced the 306 307 feed technologies and invited input and cooperation to implement the interventions to address 308 feed scarcity. As summarised in Table 2, membership of the national and woreda IPs was 309 dominated by public organisations. The representatives were not generally decision-makers but 310 tended to be technical experts who could contribute to the technical feed innovations. These 311 technical IP members probably lacked the power to influence the decision-making within their 312 organisation to mobilise resources and align their activities to complement the feed innovations.

313 The woreda IP assigned 5-8 people as a technical team who introduced the feed 314 technologies to farmers and selected interested farmers during a community meeting 315 (approximately 150-200 farmers attending) organised for each kebele. Interested farmers were 316 invited by the kebele extension officers (DAs) who nominated themselves for participation after 317 considering information provided to them in their local language about the benefits and resources 318 for conducting the trials. The farmers were assessed as to whether they would be able to 319 contribute the required resources such as shallow-wells for participating in irrigated-fodder trials. 320 These processes are likely to have resulted in a preference towards the wealthier and male 321 farmers who would have been better placed to contribute the resources required for participating

in the trials and also tended to have better pre-existing connections with extension services withexperience of technology adoption.

The technical team facilitated the distribution of inputs and delivery of training among participating farmers. As indicated in Table 3, the technologies listed were all introduced across the four kebeles except for irrigated fodder for sheep fattening which was only introduced in Lemo. Stakeholders were engaged across all levels to evaluate and tailor technologies for certain farmers or specific kebeles. Woreda and technical experts appreciated that unlike the government approach of widespread scaling before testing, these processes allowed them to adapt and select specific technologies before promoting them at scale during the final IP events (Figure 3).

The technical team in both woredas indicated the lessons they learnt on the complexity of the issues and importance of pilot testing and screening to increase the likelihood of adoption by farmers. As one Basona woreda livestock expert indicated:

Introducing the technologies not as a package, but as individual technology provided options to suit the interests of diverse farmers with different capacity (resource). However, the farmers were not yet linked to the market to help them benefit from using feed technologies.

337 In summary, the national stakeholders shaped the Africa RISING agenda to fit with 338 national priorities and identified site- and enterprise-specific livestock value chain issues, 339 intervention areas and the role of actors. Although the livestock issues identified were 340 interrelated and complex, the decision to prioritise on-farm feed issues seems to have been made 341 without involving lower-level IPs or considering farmers' needs and was influenced by research 342 interests and the resources available to Africa RISING. This decision limited the scope of actions 343 and the expected potential of other higher-level actors in addressing institutional and market 344 issues above farm-level. During the implementation phase, lower-level IPs were established, and 345 the multilevel structure facilitated an iterative learning process that allowed stakeholders to 346 screen and adapt feed technologies to suit the interests of individual farmers. However, farmers 347 had limited capacity to organise themselves in order to address value chain issues that 348 constrained their opportunities to derive economic benefits from using the feed technologies.

349 Knowledge Development and Diffusion (F2)

The multilevel structure facilitated various forms of learning events through linking stakeholders vertically and horizontally to interact, learn and exchange knowledge. During the inception phase, researchers drove the prioritisation and selection of feed technologies. During the implementation phase, on-farm trials allowed practical learning among researchers and other stakeholders for the successful introduction of feed technologies. Researchers found the FRGs they formed to be the most critical learning structure for them to test their research ideas on the ground and receive feedback from stakeholders for technology adaptation.

357 Most importantly, the on-farm trials challenged the status-quo of farmers' practices and 358 attitudes around livestock systems in three ways. First, most farmers started allocating part of 359 their arable land and cultivating improved forages for the first-time. These farmers were typical 360 of farmers in the kebeles in keeping relatively unproductive local livestock breeds relying on 361 grazing and crop residues as the main sources of feed who were unfamiliar with improved 362 feeding practices. Farmers needed considerable feed resources to feed their livestock; among the 363 23 farmers, we interviewed the average livestock holding was 7.25 tropical livestock units. 364 Second, the farmers were equipped with knowledge and technology (feeding troughs and feed 365 storage sheds) to help them avoid the estimated 30-50% losses due to poor typical post-harvest 366 handling practices. Third, farmers became more interested in commercial dairy production due to 367 their access to quality feed resources and learning opportunities through exposure visits to 368 advanced dairy farmers and the existence of market opportunities for dairy products.

369 Knowledge diffusion was facilitated primarily through IP meetings, farmer field days and 370 exposure visits. The national review and planning meetings were mainly aimed at evaluating 371 progress across the kebeles and also facilitated cross-site learning that enhanced the innovation 372 capacity of woreda IPs. At woreda- and kebele-level, learning events facilitated information flow 373 from multiple sources. As indicated in Figure 3, IP meetings and field days were used to 374 introduce, test, evaluate and finally promote scaling of the feed technologies. Field days were 375 important in bringing all stakeholders from across the multilevel IPs together for joint evaluation 376 of the technologies. In each kebele, an average of over 100 stakeholders participated in the 377 annual field days and evaluated various on-farm trials and prototypes. Participating farmers 378 played a central role in communicating their experience about the efficacy of the technologies 379 they tested to non-participating farmers, researchers and IP members during the field days.

380 Exchange visits were also organised for farmers to learn from peers within and outside 381 their kebele. Farmers from both woredas spoke of their impressions following an exposure visit 382 to the nationally recognised kebele of Abreha-we-Atsbeha in Tigray region where they saw 383 interventions on zero-grazing and planting of multi-purpose trees for the rehabilitation of a 384 degraded watershed. Within a year, the visiting farmers had implemented similar initiatives in 385 their kebeles, including water-harvesting ponds in Lemo and watershed management in Basona 386 Worana. Finally, they organised another cross-site exchange visit between these two woredas. 387 Farmers in Upper Gana kebele involved in irrigated fodder also visited a neighbouring woreda to 388 learn about small-scale irrigation from their peers. Lemo farmers also visited a farmers' dairy 389 cooperative in another kebele to learn about feeding and milk marketing from peers. Farmers in 390 Lemo spoke of the benefits of participating in such events which raised their interest in the dairy 391 business. Within Jawe kebele, a model farmer in an FRG with prior engagement in a dairy 392 business inspired other to emulate his success. But farmers needed affordable financial or 393 breeding services, as one farmer in Jawe kebele noted:

I have local-breed cow with a value of about USD 170, but a model farmer who has four
crossbreed cows is selling his heifer for USD 1356 in addition to regular income he gets
from selling dairy products, which inspired me. I wanted but could not afford to buy the
heifer, but one farmer did and then constructed the feed storage and allocated his croplands
partly for forage crops. Soon, he will be the second model dairy farmer in our kebele.

399 National-level stakeholders spoke of the lessons they learnt from their experience with 400 the multilevel IPs. They acknowledged that the IPs had a broad research focus and tended to 401 place a higher priority on crops, which limited the time and resources available to facilitate 402 learning on livestock innovation. They appreciated the broader attention to intensifying crop-403 livestock systems but also pointed out the limitation of the multilevel IP structure to deal with the 404 complex issues within the livestock systems. The national-level stakeholders proposed the need 405 for more opportunity to interact with farmers and other stakeholders to be able to effectively 406 integrate institutional innovations. Farmers and other stakeholders also suggested that instead of 407 organising farmers as FRGs around short-term technological trials, organising them around 408 potential livestock marketing enterprises of their choice would support their collective capacity 409 and commercial knowledge beyond the trial period.

410 In summary, the multilevel structure effectively facilitated multiple avenues of learning 411 and knowledge exchange and supported various technological innovation outcomes around feed 412 technologies. The learning activities linked to the on-farm trials and exchange visits enhanced 413 the technical capacity of farmers and livestock experts and resulted in significant change 414 regarding farmers' access to improved feed technologies. Besides, the learning stimulated 415 farmers' interest in commercial dairy production. Researchers also benefited from direct 416 feedback from FRGs and stakeholders to adapt the technologies before wider scaling. Thus, the 417 knowledge development and diffusion function (F2) was mostly fulfilled in respect of farm-level 418 technical knowledge on livestock feed issues, but with limited institutional innovation outcomes 419 by way of organising and empowering farmers to address constraints along value chains that 420 continue to impede commercialisation of their products.

421 Institutional Support (F3)

422 The establishment of the multilevel IPs themselves represented an institutional innovation that 423 led to some positive changes in improving linkages among actors within and across levels. Many 424 IP members interviewed spoke positively about the strong partnership established between nine 425 CGIAR centres and with national research organisations and universities. Researchers from 426 across regional and national levels formed multidisciplinary teams and employed their diverse 427 skills to co-implement several activities under a single project - Africa RISING. Researchers 428 indicated that they had previously found it challenging to partner with technical experts because 429 of rigid government structures and that the IP setup provided them with better opportunities for 430 such partnerships and generated legitimacy.

At woreda-level, stakeholders appreciated the improved communication pathways established between government organisations that were formerly constrained by a highly structured administration and formalised communication procedures. The government representatives specifically appreciated the informal and interactive space created by IP events that brought stakeholders together. Such events helped stakeholders to build personal relationships with representatives from relevant higher-level government organisations.

437 At kebele-level, the capacity of the livestock DAs around feed innovations was enhanced
438 and livestock extension services provided by DAs to farmers were improved. For example,
439 Upper Gana kebele Office of Agriculture used its Farmer Training Centre's (FTC) nursery site to

multiply and distribute forage seeds introduced by the IPs and by doing so the office enhanced its
extension service to farmers. The livestock extension people indicated that previous government
and NGO projects they were involved with tended to support crop production with little
emphasis on the livestock sector that limited the sector actors' exposure to livestock innovations.

Government and NGO stakeholders highlighted the positive change in farmers' attitudes and practices demonstrated by their interest in commercial dairy farming and then following up with an allocation of land to forage crops. Government stakeholders indicated the historical difficulties they had faced in promoting feed technologies to bring about such attitudinal change and suggested that farmers' engagement in various learning activities before supporting wider scaling had been a positive influence.

The majority of farmers interviewed confirmed that their skills around feed production, management and utilisation had improved through Africa RISING, but that access to services such as loans, veterinary services, and improved breeds remained an issue. For example, farmers had expressed their preference for a breeding bull service rather than artificial insemination, as the latter was often unavailable during the critical mating time for logistical reasons. As a farmer in Gudo Beret kebele noted:

We have been seeking support to have access to bull service to increase our milk production. There is a high demand, and milk collectors are daily coming to our doorsteps. If any partner wishes to organise and support us, we are ready to contribute a half share of the breeding bull cost and also pay around USD 30 per bull service.

Despite the limited IPs' focus on institutional innovation to guide institutional innovations around the provision of such services, the woreda stakeholders pointed to their limited power and resources to initiate such interventions and the need for support from higherlevel decision-makers. One national-level CGIAR researcher also explained the difficulty of the process and the importance of engaging decision-makers:

We must ensure the right policy people, along with their technocrats, professional people in related fields, come to important IP meetings. Alternatively, since lobbying the policy people might be beyond our mandate, we can ensure the message is conveyed to the right policymakers through policy briefs and other means.

469 In summary, the multilevel IPs as an institutional innovation improved partnership 470 between CGIAR and national actors across all levels. Actors' interactions enhanced 471 communication, minimised duplication of efforts and provided legitimacy to co-implement farm-472 level technical solutions. The positive changes observed in farmers' attitudes and practices were 473 considered as a significant first step to transform their extensive and subsistence farming to a 474 more intensive and commercial system. However, farmers and woreda actors (being experts not 475 decision-makers) lacked the power and resources to influence decisions made within the higher-476 level IPs. The strong focus on farm-level livestock feed issues limited the breadth of the 477 innovation process and potential of multilevel IPs to engage higher-level decision-makers to support farmers in gaining access to the affordable services they needed. Researchers understood 478 479 the importance of lobbying decision-makers but regarded it as beyond their mandate.

480 *Resource Mobilisation (F4)*

481 In addition to the limited donor resources allocated through Africa RISING, the multilevel 482 structure of IPs was expected to leverage further resources through organisations involved with 483 the IPs. This was limited by designing the innovation process that was limited to the financial 484 and knowledge resources allocated by Africa RISING. The operational funds were made 485 available to researchers to identify feed innovations and implement and not directly allocated to a 486 particular IP to foster their joint actions, diversify actions and complement the innovation 487 process. This limited the capacity of non-researchers and the individual IPs to contribute to the 488 innovation process. We identified one exception where Africa RISING allocated funds directly 489 to Lemo IP due to strong demand from IP members to address the disease problem threatening 490 one of the woreda's main feed and food crops, 'Enset'.

491 Government actors at national-level were less represented to support the innovation 492 process, but woreda- and kebele-level actors made several 'in-kind' contributions in terms of 493 human resources and facilities. The woreda IP technical team from government organisations 494 allocated their technical staff time to assist with the implementation of on-farm trials, including 495 in selecting farmers, providing training, organising field days and collecting data from the trials. 496 In terms of facilities, the woreda and kebele stakeholders contributed offices and land to 497 facilitate learning within the multilevel IPs. For example, Wachemo and Debre Berhan 498 Universities provided office space free of charge for Africa RISING woreda coordinators while

kebele-level government nursery sites were used to produce forage seedlings. Participating
farmers allocated their land and other local materials (e.g., timber), and managed the on-farm
trials that were the learning sites for all IPs.

502 Africa RISING coordinators and national researchers acknowledged that the stakeholders' 503 contribution enabled the effective implementation of various on-farm trials. The coordinators 504 also noted that addressing the complex livestock issues and operating the multilevel structure 505 was resource-demanding unless supported by actions from other key stakeholders. Woreda actors 506 believed that some IP members, such as universities, had the necessary resources to deliver 507 critical services along the value chain that farmers were demanding to enhance the utilisation of 508 the feed technologies. They indicated that as part of the universities' mandate to provide research 509 and community services in the woredas, the government allocated dedicated funds for these 510 universities, and this could have been identified early to lobby decision-makers to support and 511 complement the activities initiated by the IPs. For example, in Basona Worena, stakeholders 512 indicated that Debre Berhan University had provided a breeding bull through the FTC at kebele-513 level to help farmers access breeding services, but the relevant decision-makers were not 514 involved in the woreda IP.

515 Thus, although a single Africa RISING funding model contributed a significant share to 516 the IPs facilitation and implementation activities to address feed issues, more resources from 517 member organisation would have been needed to address the interlinked value chain issues. The 518 IP member organisations mobilised non-financial resources to support farm-level feed 519 interventions, but this was not enough as there were also missed opportunities. There could have 520 been greater linking of farmers to organisations involved in the multilevel IPs that could have 521 provided ancillary livestock services.

522 Agribusiness Development (F5)

523 Some of the livestock issues identified during the inception phase were related to a lack of local 524 knowledge on the efficient use of feed resources. Researchers and livestock experts provided on-525 farm training that equipped FRG members and livestock experts with new skills on feed 526 production, management, and utilisation. Positive changes in farmers' attitudes and practices 527 were observed as described under F2, and farmers gained new skills and technologies to produce 528 and utilise quality feed. However, farmers also expressed their need to improve their marketing and business skills to maximise returns from their investments in feed innovations.

530 Researchers drew lessons from their first attempt in piloting a new business model in one 531 kebele to enable farmers to derive more profit from the use of feed technologies. For the pilot 532 intervention researchers engaged seven farmers in Lemo woreda in irrigated fodder production 533 for a sheep fattening operation. With support from IP members, researchers went beyond their 534 traditional research role to identify and purchase sheep of improved breeds through their 535 organisation, despite having limited experience. The procurement process for five sheep per 536 participating farmer on a loan basis was protracted and raised costs for the farmer when 537 receiving their sheep. The researchers provided water-pumping equipment and trained farmers to 538 irrigate an oat-vetch fodder plot, to formulate feed rations and to fatten lambs within three 539 months and linked farmers to veterinary services. Although farmers supplied fattened sheep in 540 time for the targeted holiday market, the expected profits were not realised.

Researchers indicated their main lesson was for their research organisation regarding the level of flexibility and support they needed to allow them to take on atypical roles such as this. Farmers appreciated all the support, including financial underwriting, they received through the multilevel IPs to try the new business model. However, farmers indicated they were constrained limited access to affordable services, particularly veterinary service, to continue the business beyond the IPs independently.

547 Farmers wanted support to form organisations (cooperatives) they trusted to improve 548 their access to inputs and markets for their livestock production. In Gudo Beret kebele, farmers 549 referred to the experience they had with a recently established cooperative for food crops with 550 support from Africa RISING and indicated how their bargaining power in input and output 551 markets for potato was enhanced. Farmers in Jawe were also keen to establish a dairy 552 cooperative along the lines of one they visited during an exchange visit to another kebele. We 553 observed the input and output market opportunities made available to farmers by a private dairy 554 processor in Lemo. The processor was collecting more than 1000 litres of milk per day from 555 about 70 farmers and providing members with concentrate feeds on a loan basis. Farmers 556 involved in feed interventions were not, however, producing sufficient milk from local breeds to 557 allow them to join such schemes.

558 In summary, the activities of the multilevel IPs enhanced technical capacity of farmers 559 and experts around feed innovation. Although stakeholders appreciated farmers' demand for 560 livestock services, the IPs supported one component of the livestock enterprises, the technical 561 feed innovations. Researchers' attempt to play new roles to address institutional barriers 562 necessitates changes within their organisation. The primary constraints were found to exist along 563 the value chain related to organising farmers and enhance their marketing and business skills 564 necessary to enhance farmers' economic returns as incentives for reinvestments in feed 565 technologies and to grow their enterprises. For this, farmers aspired to work collectively through, 566 for example, forming cooperatives to deal with market issues.

567 Discussion

568 The Interplay between Innovation System Functions

569 In this study, we examined the impact of a multilevel structure of IPs implemented by 570 Africa RISING in stimulating innovation in the smallholder livestock system in target sites in 571 Ethiopia. The functions of innovation systems framework, which we adapted to fit our case study 572 context, was used for this purpose. These functions are – demand articulation (F1), knowledge 573 development and diffusion (F2), institutional support (F3), resource mobilisation (F4) and 574 agribusiness development (F5). In our case study, we found that the success of the hierarchy of 575 IPs in stimulating innovation depended on the performance of all functions. The national IP 576 identified a series of interrelated and enterprise-specific value chain issues (F1), and proposed 577 research activities to address, in particular, issues around livestock feed. The IP structure 578 particularly supported technical knowledge development and diffusion (F2) and to some extent 579 institutional support (F3) that improved links between various stakeholders. Such changes helped 580 farmers to develop a vision towards a more commercial mode of livestock keeping beyond the 581 prevailing subsistence system. However, our work emphasises that sustaining these farm-level 582 changes requires institutional changes beyond farm-level (for F3, F4 and F5) that require a 583 shared understanding among stakeholders of the complex nature of livestock issues and a 584 commitment to improving value chains (F1). We had expected that the linking of IPs at various 585 scales would have facilitated change at both farm-level and beyond, but our findings show that 586 institutional innovations around marketing and services were not dealt with to the extent that 587 they could have been due to lack of deliberate attention to recognise and deal with such 588 institutional barriers. Despite the multi-level structure of IPs which was designed to link farm589 level issues to the higher-level organizational issues that also need to be solved to elicit lasting 590 change, there was a tendency for the focus to remain at farm level. This was partly related to the 591 role played by researchers in deciding on intervention packages.

592 These findings indicate the interdependence between the various functions we studied 593 and in particular, the importance of demand articulation (F1) in determining the course of events 594 during the ensuing innovation process. Below, we discuss the complex dynamics we observed 595 within these functions in two sub-sections. Firstly, we focus on the inception phase activities 596 which were conducted before the IP structure had been fully established to understand the 597 implications for demand articulation (F1). Secondly, taking the interdependency between the 598 functions into account, we discuss the effect of demand articulation (F1) on the remaining 599 functions and draw lessons to inform future interventions.

600 The Inception Phase – The Importance of Creating a Shared View on the Complexity of the 601 Livestock Value Chain Issues

Early in the innovation development process, a standard activity is demand articulation (F1) to identify societal problems (Hekkert et al., 2007), which lay a foundation to fulfil the other functions. Within the IP context, F1 can be fulfilled through the diagnosis of issues and prioritisation, and below we discuss how engaging in diagnoses before the establishment of lower-level IPs impacted the fulfilment of F1.

607 Early in Africa RISING, there was a strong focus on the identification of issues and 608 opportunities through participatory diagnosis activities guided by the value chain concept. 609 Specifically, the livestock value-chain and market analyses identified detailed constraints and 610 opportunities from production to marketing for dairy, sheep and beef enterprises as prioritised by 611 men, women and youth farmers. These analyses took a holistic view and undertaken for specific 612 livestock enterprises that incorporated the interests of a different group of farmers and other 613 value-chain actors. Findings from earlier research show that many community-level IPs tend to 614 focus on the diagnosis of farm-level issues and overlook the institutional landscape constraining 615 farmers (Hounkonnou et al., 2018; Davies et al., 2017). With this in mind, the national-IP 616 identified site- and enterprise-specific priorities and value chain actors from production up to 617 marketing and emphasised the need for integrated interventions to achieve significant

618 productivity improvements. Thus, the national-level IP was heavily involved in assessing619 demand (F1) before the IP setup had been fully established.

620 Despite the holistic value chain focus of early diagnostic activities, the subsequent 621 activities mainly focused on farm-level technical feed interventions influenced by national 622 actors. A study by Lamers et al. (2017) suggests the need for active stakeholder engagement to 623 co-prioritise through negotiation can help to develop a shared understanding on the complexity 624 of the issues and stimulate simultaneous actions required across the levels to address them. Thus, 625 closer adherence to the needs identified through early diagnostic activities could have been better 626 achieved if stakeholders and value chain actors from across levels had jointly pursued an agreed 627 agenda through facilitating learning and constructive dialogue (Ravichandran et al., 2020). In the 628 event, the lack of an established IP structure early on meant that on-farm activities were already 629 in train before learning and feedback mechanisms were in place which could have altered the 630 course of events more along the lines of the expressed needs of farmers.

631 The Implementation Phase – the knock-on effect between functions of innovation systems

632 Our evaluation of the impact of the nested IP operation during the implementation phase 633 suggested that the structure was relatively successful for knowledge development and diffusion 634 (F2) and institutional support (F3) around livestock feed interventions. In this case, the structure 635 facilitated learning within, across and outside the multilevel IPs linked to the on-farm trials (F2) 636 and improved linkages between researchers, livestock experts and farmers that were essential to 637 the successful introduction of farm-level feed technologies. Farmers' learning between FRGs 638 provided them with options to select appropriate feed innovations and helped them to start 639 shifting the use of low-quality crop residues towards a more intensive and improved-quality feed 640 resources. Thus, farmers' technical learning around feed innovations, their exposure to 641 experienced dairy farmers through exchange visits and the existence of a market for dairy 642 products fostered their interest. The interest of male farmers in collective actions towards 643 commercial dairy farming was fostered in particular. Recent research has indicated that higher-644 level IPs play an important role in empowering community-level IPs through facilitating 645 exchange visits for farmers and local actors to learn from peers advanced in commercial dairy 646 farming in Indian MilkIT multilevel IP project (Ravichandran et al., 2020).

647 In contrast to the MilkIT IP project that was initiated to support farmers in commercial 648 dairy farming Africa RISING as a multilevel IP had no specific enterprise focus for the feed 649 technologies. Also, if farmers were interested in developing an enterprise such as commercial 650 dairying they still faced other interrelated value chain issues including access to finance, 651 veterinary, breeding and other services. Supporting farmers' enterprise development would 652 require integration of value chain concept from the beginning with demand articulation (F1) to 653 guide the integration of feed and market innovations and identify and engage relevant 654 stakeholders across different levels. This finding is also supported by previous studies 655 (Ravichandran et al., 2020; Hounkonnou et al., 2018; Kilelu et al., 2017; Kilelu et al., 2013; 656 Ayele et al., 2012). Value chain integration is particularly important for realising the anticipated 657 advantages of a multilevel IP structure. It allows the organisation of farmers and enhancement of 658 their collective actions or strategic engagement with relevant higher-level actors in order to 659 influence and stimulate actions required to support farmers to increase productivity and make 660 business links with market actors and service providers which was the case in India MilkIT 661 (Ravichandran et al., 2020) than the Tanzanian MilkIT IP project experience where outcomes 662 were relatively limited despite market and feed innovations integration (Kilelu et al., 2017; 663 Duncan et al., 2015). For example, if Universities who are involved in a technical capacity in the 664 multilevel IP could also contribute at other levels of decision making that align with enterprise 665 development such as the provision of breeding bulls. Such strategic engagement and devolution 666 of roles within the multilevel IP could fulfil institutional and market-related functions (Lamers et 667 al., 2017). A study by Hounkonnou et al. (2018) showed that prioritising specific potential 668 commodities and aligning IP priorities with interests of relevant actors is vital to enhancing their 669 commitment to mobilise resources (F3) and trigger institutional changes (F4) that improved 670 value chains and linked smallholders to reliable markets (F5).

However, successful reconfiguration of relationships between actors to enable them to
play complementary roles requires sufficient understanding of the context-specific power
dynamics between actors under which IPs operate (Kilelu et al., 2017) and the political context
in which innovation occurs. Many have pointed out that state-driven linear agricultural
development in Ethiopia reinforces the status quo, and impedes new participatory structures such
as IPs from facilitating inclusive innovation (Cullen et al., 2014; Ayele et al., 2012; Spielman et
al., 2011). Also, we need to recognize that the smallholder livestock sector has received less

678 attention than the crop sector by successive governments (Asresie et al., 2015; Negassa et al., 679 2012), and the widely held negative attitude towards farmers and their knowledge restricting 680 their interaction with other actors (Cullen et al., 2014) and how this plays a role in limiting 681 transformation of the livestock sector. Furthermore, the recent food transformation agenda has 682 tended to favour urban dairy farmers at the expense of rural poor dairy producers lacking market 683 infrastructure (Minten et al., 2020). Thus, the starting conditions in the form of the prevailing 684 political economy are important in shaping the effectiveness of institutional innovations such as 685 the multilevel IPs that we studied. New structures such as multi-level IPs are not necessarily 686 sufficient to overcome prevailing power relations. These issues need to be considered in the 687 design of interventions aimed at empowering marginalised farmers, and more attention should be 688 given to understanding how the prevailing institutional environment might hamper the efforts of 689 community-level actors to negotiate with higher-level decision-makers and influence their 690 actions (Ravichandran et al., 2020; Lamers et al., 2017).

691 Following the value chain concept, reorganising FRGs around a specific livestock 692 enterprise (such as dairy cooperatives) is vital to enhance inclusion of both men and women 693 farmers and coordination between farmers, and strengthen their negotiating power for useful 694 institutional changes (Davies et al., 2018; Hounkonnou et al., 2012). Such reorganisation of 695 farmers to enable marketing innovations leads to inclusive value chain innovations that open 696 more opportunities for non-participating and disadvantaged women farmers (Ravichandran et al., 697 2020). Although we found that multilevel IPs enhanced horizontal learning between farmers, the 698 focus there was more on enhancing the individual capacities of participating farmers for the trials 699 rather than their collective capacities to engage successfully with actors along their value chains. 700 Thus, deliberate and simultaneous efforts at local- and higher-level IPs are required to mobilise 701 farmers while linking them with market-actors. Despite, value chain integration within the 702 concept of multilevel IPs, the existence of power dynamics, unfavourable institutional context 703 and evolving market dynamics need to be anticipated when building inclusive multilevel IPs 704 (Kilelu et al., 2017; Cullen et al., 2014; Ayele et al., 2012).

Researchers faced challenges in going outside their traditional roles within individual research organisations that would allow them to address the various institutional barriers facing farmers beyond farm-level. This capacity to broaden a researcher's role was found to be important as sustained use of the feed interventions required market-oriented interventions. Findings from previous research have shown that when feed interventions are accompanied by improvements along the value chain, improved incomes encourage further investment in feed technologies to develop the enterprise (Ayele et al., 2012).

712 After the IPs were phased out, farmers in Jawe kebele were already seeking support to 713 establish a dairy cooperative to improve their access to inputs and services. Since farmers lack 714 negotiating power and agency, they need external support to facilitate organizational change. 715 Although in the case of Africa RISING, the IPs were time-limited, the enhanced capacity of 716 farmers and the improved links to higher-level actors appear to have had some lasting impact. 717 Institutional change of this kind has been identified as necessary for overcoming systemic 718 barriers constraining smallholder development in SSA (Hounkonnou et al., 2018; Davies et al., 719 2017; Ayele et al., 2012). Such sustained changes can further enhance the effectiveness and 720 inclusiveness of the multilevel IPs if innovation processes are guided by value chain concepts to 721 determine who to engage at what level (Kilelu et al., 2017; Ayele et al., 2012).

722 Overall, the multilevel IP structure achieved positive outcomes such as improved 723 linkages between CGIAR scientists and other stakeholders that resulted in multiple benefits in 724 terms of minimising duplication of efforts, enhancing communication between actors and 725 improving the technical capacities of actors. The joint actions enabled the multilevel IPs to attain 726 technological innovation outcomes that provided farmers with various options to address the feed 727 issues. The dynamic and complex nature of smallholder agriculture, even when the focus is 728 narrowed to livestock innovations, necessitates a flexible approach to adapt IP priorities to the 729 interests of actors (F1). It also requires a strategic approach to engage and lobby with decision-730 makers (F3) and mobilise and reallocate resources (F4) to address prioritised and emerging 731 marketing and business issues (F5). This implies the need for future multilevel IPs to recognise 732 the functional dynamics and their interdependency to devolve roles to appropriate levels with 733 sufficient consideration of the history of power relationships between actors and evolving market 734 structure. Scholars have stressed the importance of a flexible and adaptive learning approach to 735 deal with such complex processes to attain innovation outcomes that contribute to the 736 improvement of smallholder livelihoods (Kilelu et al., 2013; Klerkx et al., 2010).

737 Conclusions

738 How might a nested hierarchy of IPs affect the usefulness of IPs in stimulating innovation across 739 scales in a smallholder farming system? To answer this research question, we used the multilevel 740 IPs of Africa RISING as a case study and a modified functions of innovation systems framework 741 as a way to structure our enquiry. Through improved networks, the multilevel structure allowed 742 the IPs to drive positive outcomes around farm-level innovations to address feed scarcity and 743 enhanced the technical capacity of farmers and experts. Technical capacity was enabled due to 744 the strong focus on iterative learning linked to on-farm trials (F2). Facilitation of stakeholders' 745 interactions within and across levels strengthened actors' linkages (F3). However, the 746 weaknesses observed in setting priorities that focused on farm-level interventions (F1) limited 747 the engagement of other important actors to support the fulfilment of other functions related to 748 institutional changes. Thus, the multilevel IPs were used to facilitate technological innovations, 749 but institutional changes would be necessary to achieve significant livelihood outcomes.

750 We conclude that the multilevel structure of the IPs we studied enhanced 751 interdependency and partnerships between the various actors involved. However, achieving 752 meaningful outcomes would require more joint prioritisation of issues to guide the innovation 753 process. This could be addressed if the value chain concept were better integrated within 754 multilevel IPs and more attention given to understanding context-specific power dynamics to 755 identify and engage representative farmers and other relevant actors to achieve institutional 756 changes that open more opportunity for the wider community of farmers. It would also require 757 changes within member organisations to facilitate reconfiguration of resources, actors' roles and 758 their relationships to support the innovation process.

This study adapted the functions of innovation systems framework in evaluating how the activities of a mature multilevel structure of IPs affected innovation performance by studying the case 2 years after the IPs ended to allow assessment of ongoing performance. The framework was useful in mapping the various activities undertaken across the multilevel structure. Our analysis highlighted the interdependence between the functions and how a weakness observed in the demand articulation function (F1) had a knock-on effect on the other functions in smallholder livestock innovation systems.

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