

April 14–15, 2026 | Cairo, Egypt



A demand-driven and market-led approach to recover and sustain local food production in Sudan

Experiences from the Sustain Sudan Project

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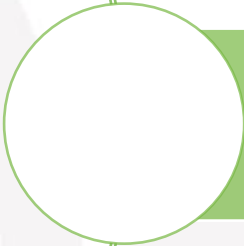


Startups
Accelerated Growth

Outline

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Motivation

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Market – led resilience building: Sustain Sudan Project

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Early results and lessons learnt

Motivation

- Sudan faces the worst humanitarian crisis due to ongoing conflict
- Input supply chains disrupted, crippling local food production
 - 65% of the population engaged in agriculture
 - Agriculture contributes 24% to GDP
 - 2.7 M MT cereal needs gap in 2025 (FAO 2025)
- Two options:
 - Humanitarian assistance driven by imports
 - Support local food production, which is X3 cheaper than imports



Market – led resilience building: The Sustain Sudan Project approach

The **Sustain Sudan Project** leverages resilient private sector (**agro-dealers, financial institutions, and distributors**) to support local food production

Theory of Change

If farmers access **inputs** to boost **soil fertility**, and to **improved seeds**, and good advisories

Then, demand for, correct use and adoption of **improved inputs** will increase

Leading to **increased crop productivity, food security**, and **higher incomes**.

Project Components

Sourcing

Facilitates imports, including clearance and financing

Implementation coordination

Logistical and distribution, seed systems and advisories support

Security and logistics

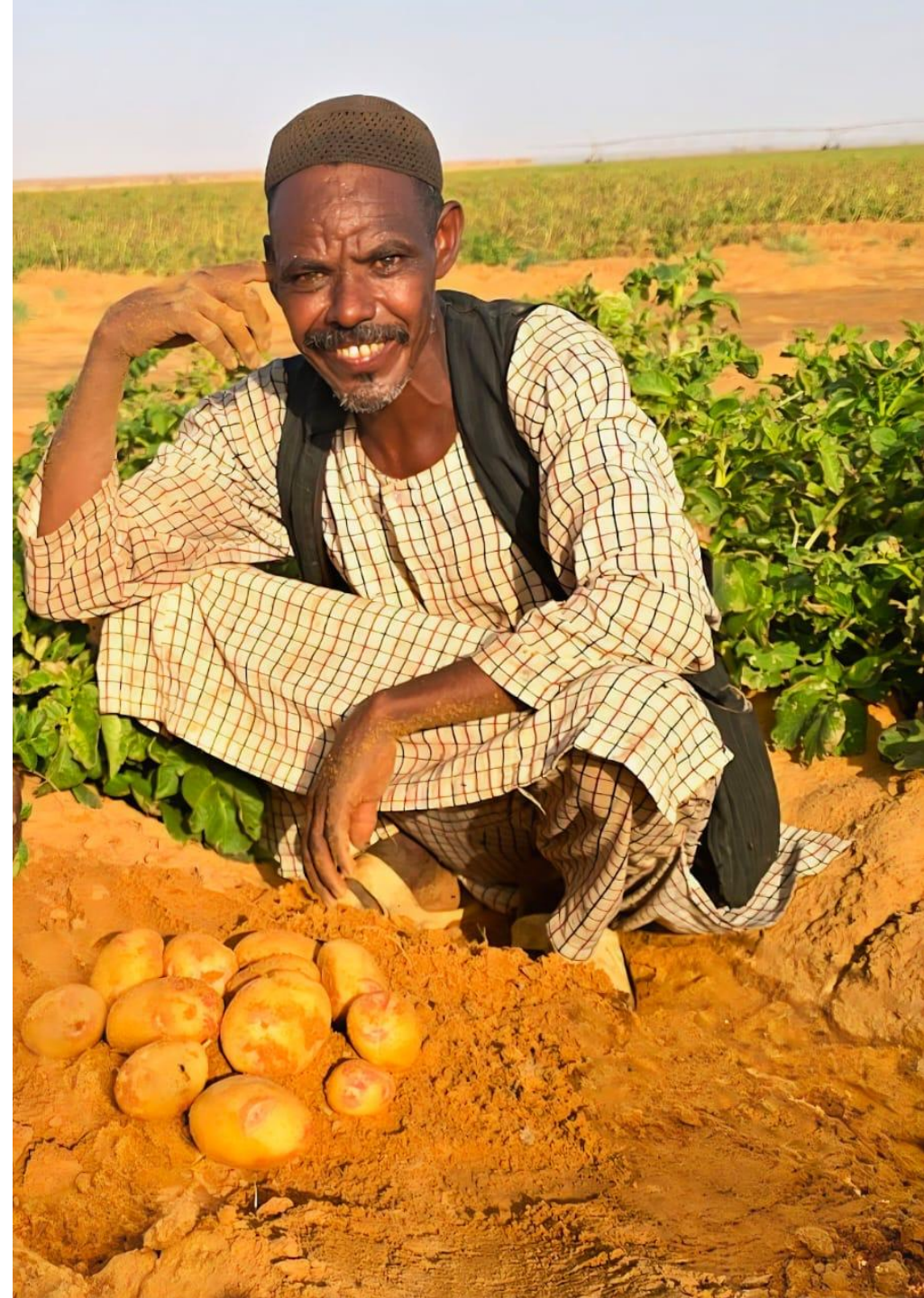
Security intelligence to guide implementation logistics

Monitoring, Evaluation and Learning

Track distribution, adoption, and assesses impacts

Initially designed for 18 months until September 2026

2025 winter season activities and results



Rebuilding agricultural input supply chains to support local food production in Sudan



Inputs imported & distributed by private sector



Vessel
with
inputs
arriving at
Port
Sudan



Off
loading
and
packaging
of fertilizer



Potato
seed
loading to
trucks



Inputs
safely at
last-mile
stockists



Happy
farmers

Rebuilding agricultural input supply chains in Sudan

Inputs sold to farmers through multi-channels

Managed Schemes

- **Catalyzed the ABS to finance** irrigation schemes using project facilitated inputs
- About **12,500 MT** fertilizer sold on loan to **25,000 farmers** in New Halfa and Gezira schemes

Microfinance Institution Sales

- **Fully funded facility** through Al Ebdaa MFI delivered 200 MT fertilizer to River Nile, Kassala, Northern and Gezira, demonstrating that smallholders are creditworthy

Commercial Bank Sales

- **First-loss guarantees** unlocked private bank liquidity, with **United Capital Bank** lending to mid/large farmers, proving that agriculture is bankable

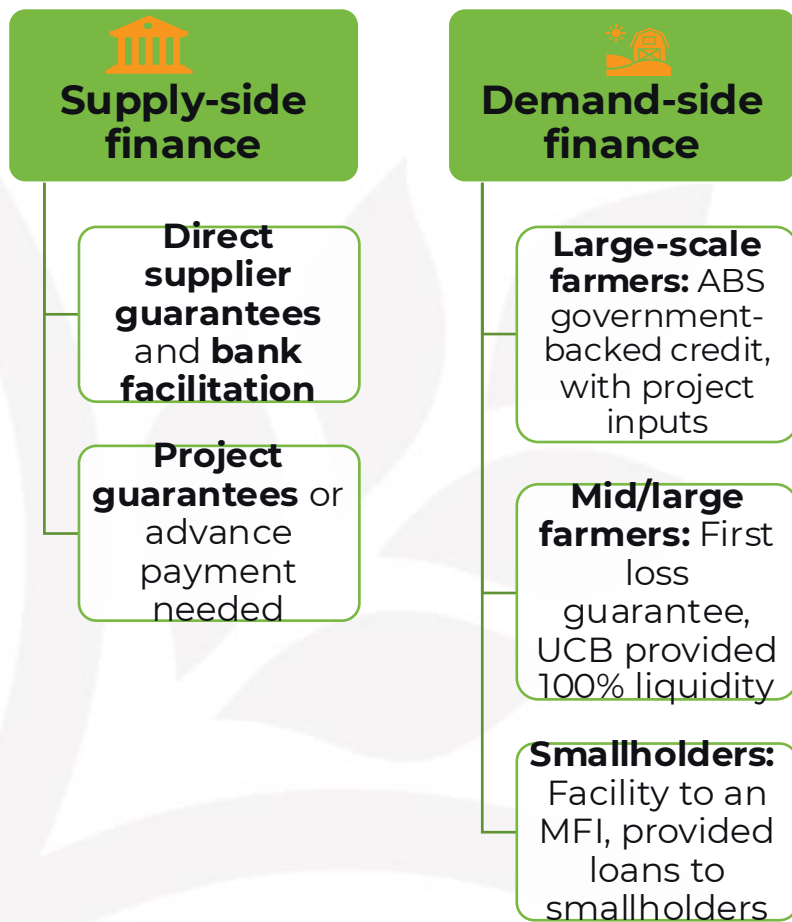
Integrated Supply Chain

- **Impact-linked grants** created facilitated system level support (input, extension & offtake) for Irish potatoes.
- About 5,200 MT seed and 4,000 MT fertilizer
- **Only input channel to Darfur (124 MT delivered despite armed seizure)**

Retail Agro-Dealer Network

- **Supplier credit** between hub dealers and downstream retailers, leading to 18,800 MT fertilizer distributed on purely commercial terms; established 60-day credit as market norm

Innovative finance approaches



Sustainability: Instruments are time-bound, avoiding dependency, building a track record for future commercial financing



2025 winter season details

1

37,000 MT fertilizer from Saudi Arabia arrived on **31 October 2025**.

2

500 MT of ammonium sulphate from Madagascar. Arrived **January 30, 2026**.

3

5,200 MT of certified Irish seed potato from the Netherlands, arrived on **31 October 2025**.

4

Four Agro dealers: CTC, WAS, General Energy and Nutri Crop supported during the 2025 winter season

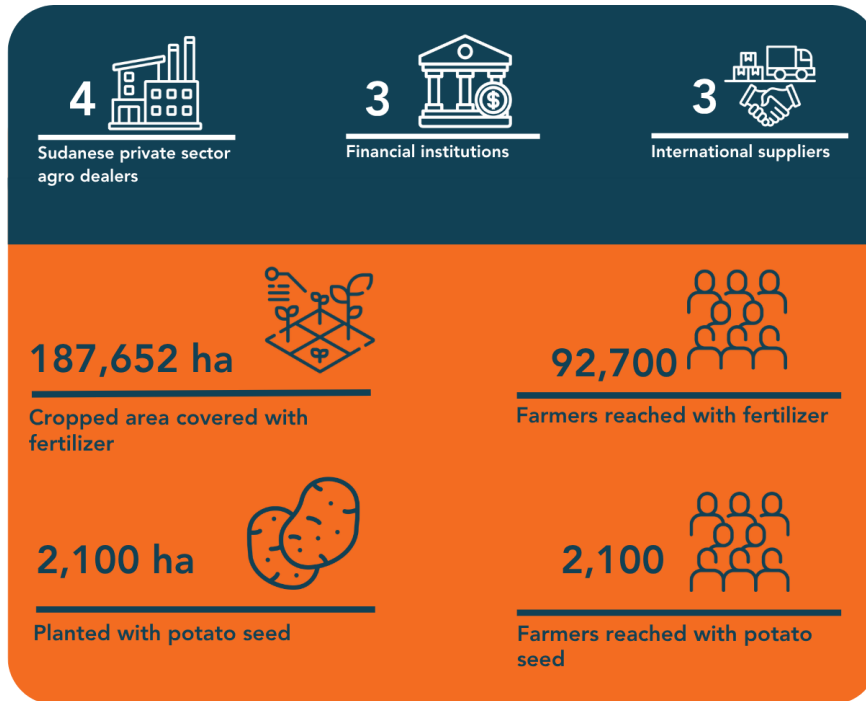
5

An additional **11,000 MT** of fertilizer imported latter through project links, arrived **6 March 2026**

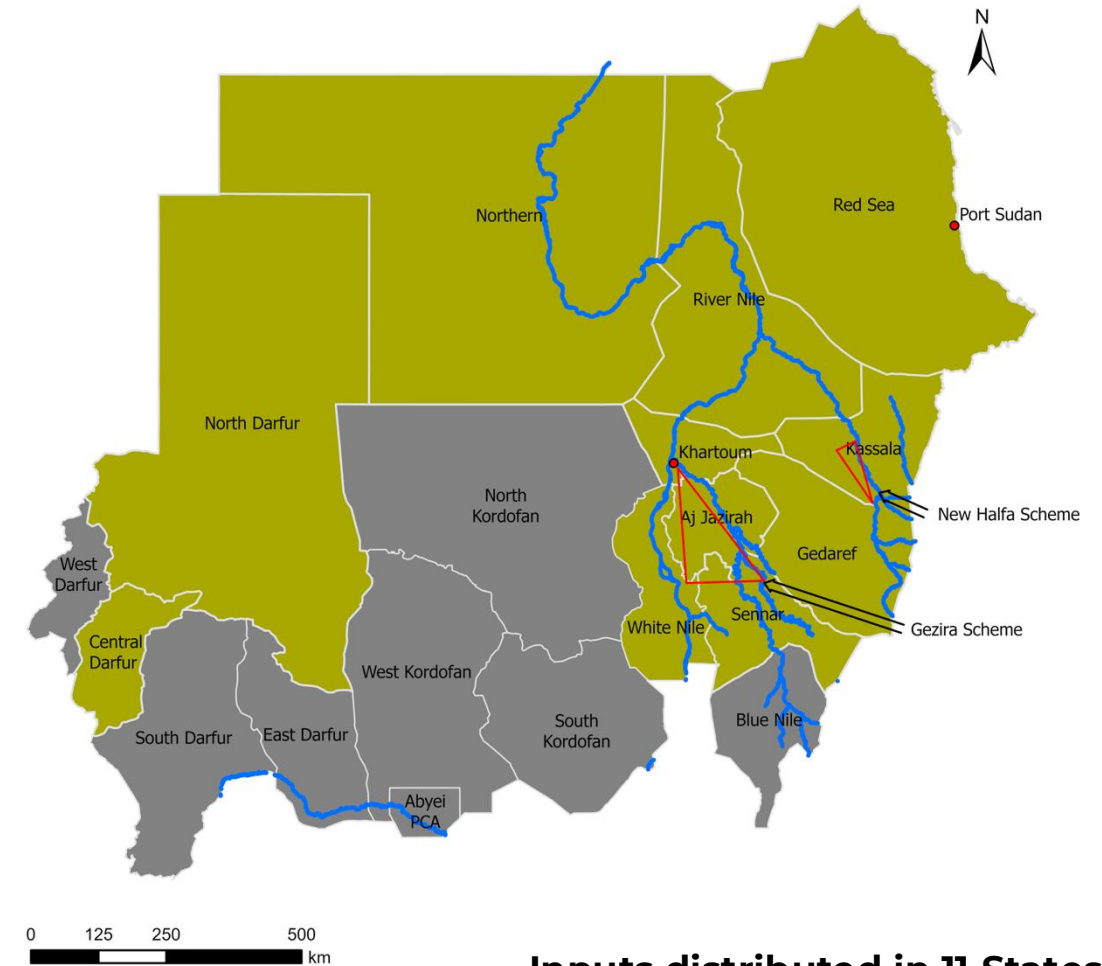
SUSTAIN SUDAN PROJECT

The project facilitated importation of 48,500 MT fertilizer and 5,200 MT of certified irish seed potato through four Sudanese private sector agro dealers for the 2025 winter season.

PROJECT PARTNERSHIP AND REACH FOR THE 2025 WINTER SEASON



2025 winter season reach

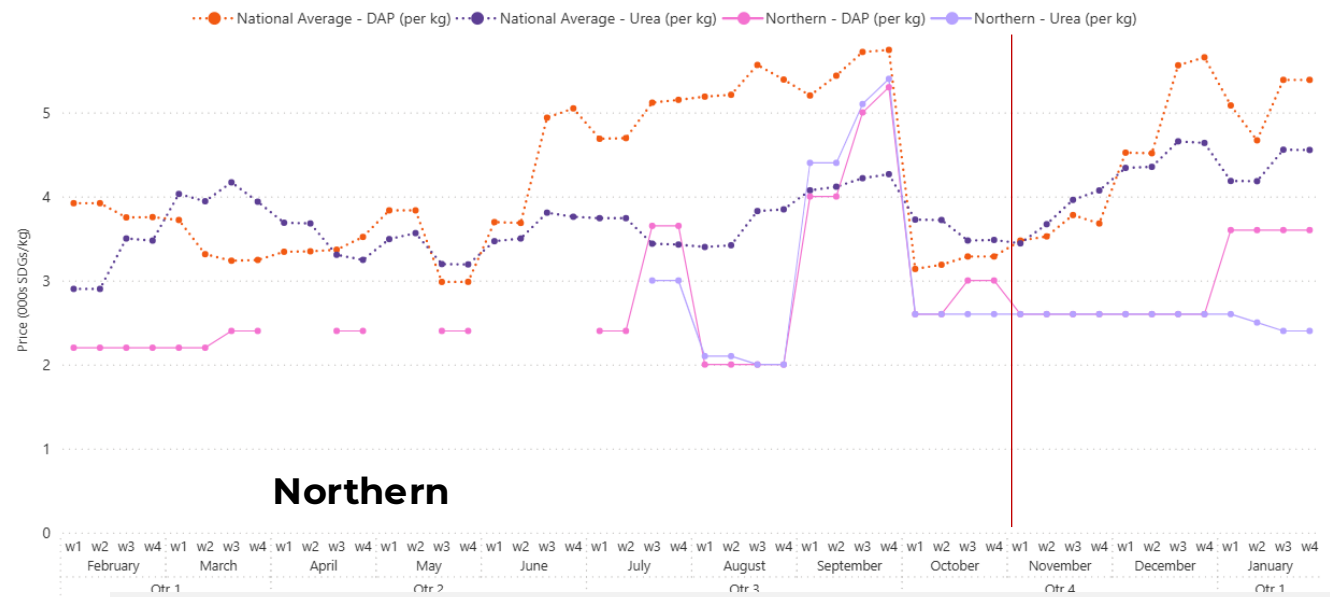
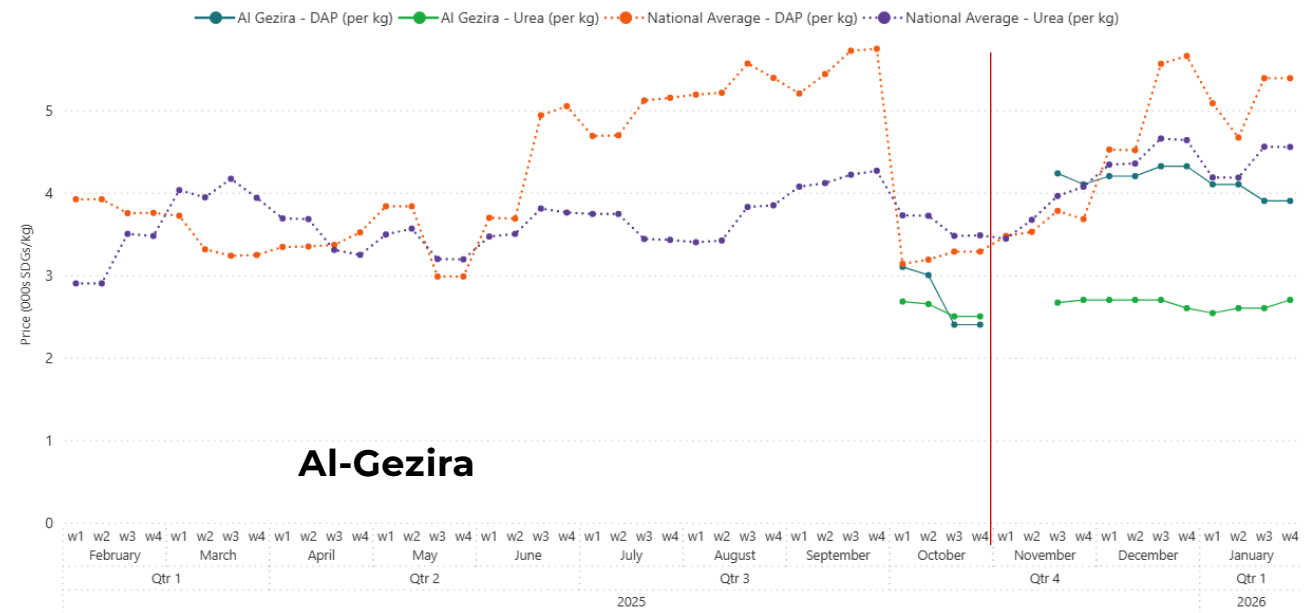
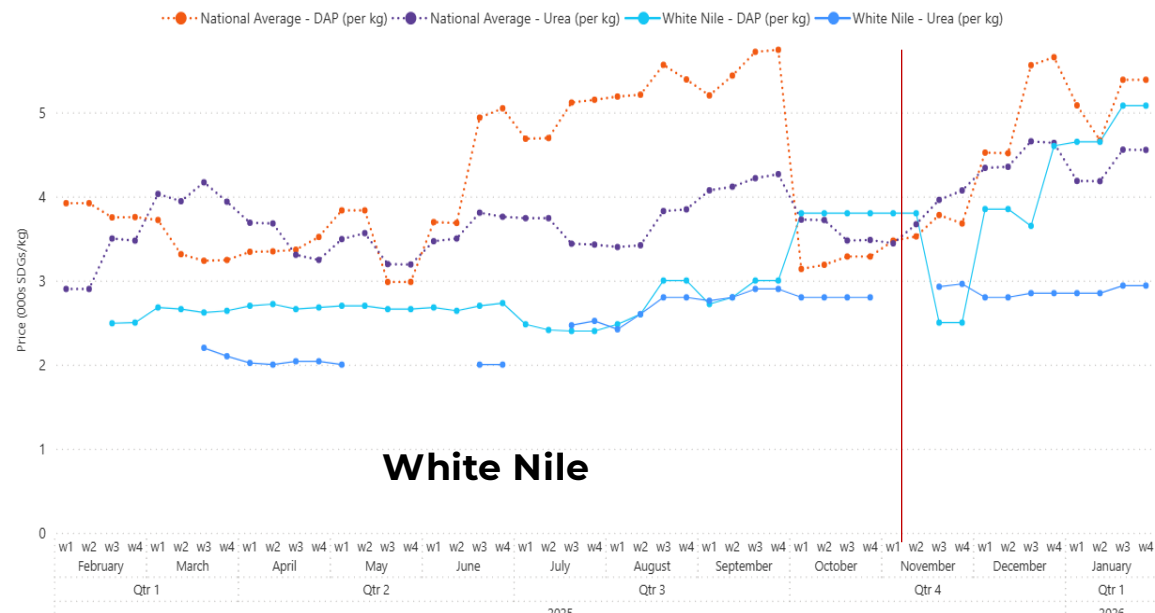
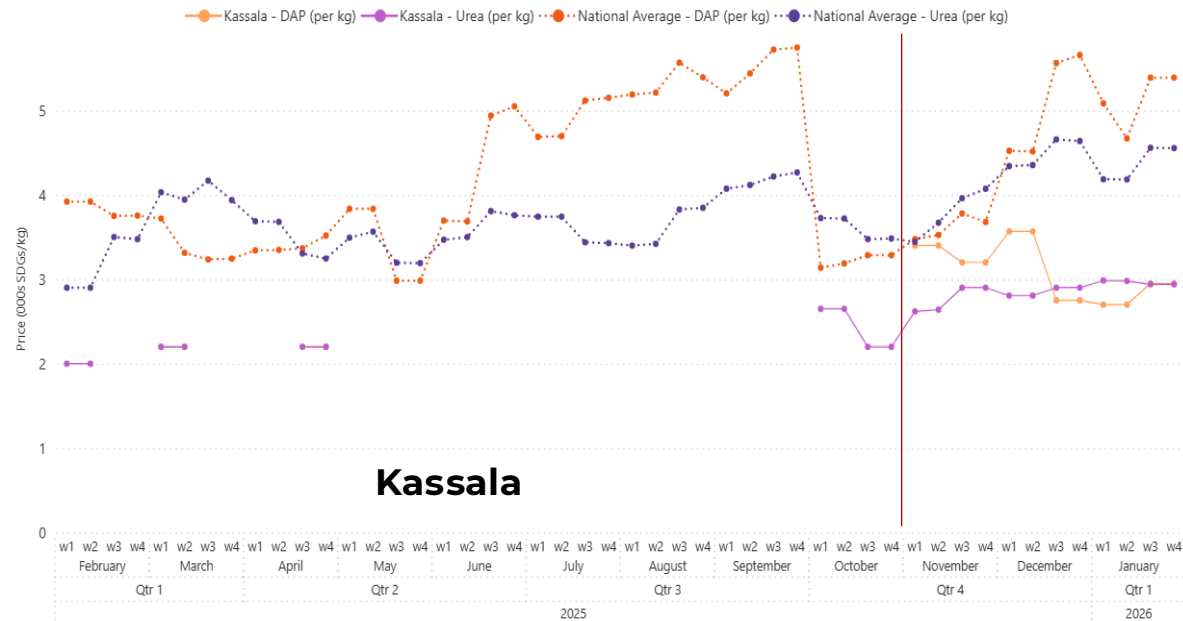


Inputs distributed in 11 States



Fertilizer price trends

Source: IFPRI Sudan, Essential Commodities Monitor



Price declines Oct – Nov coincide with arrival of large imported volumes by the project

Take messages from the Sustain Sudan project



Resilient private sector are key to rebuilding input supply chains and agricultural recovery in Sudan



Innovative demand-side and supply – side financing, de-risking mechanisms and market brokerage are essential to catalyze private sector investments



Monitoring, tracking and documenting impacts when working with private sector in a conflict setting requires innovative data collection approaches



Increasing yields and livelihoods goes beyond fertilizer to complementary improved seeds, good agronomy advisories and crop protection



There is a need for a larger de-risking fund to incentivize private sector investments to and provide finance to farmers to support recovery

Acknowledgements

Funded by



Government of the Netherlands



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Thank
You!

