

Hisham ElAttal President of Fortuna DMCC

20
25

Impacts of Trade Disruptions on Egypt's

Supply Chain Food Security



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WELCOME MESSAGE FROM

HISHAM EL ATTAL

President Fortuna DMCC

With over 30 years of experience in the agri-commodities trade, I have had the privilege of working across diverse regions, including the Middle East, Africa, and parts of Asia. My expertise spans the entire agricultural value chain, from seed development and contract farming to grain milling, food processing, and port terminal management.

Beyond my professional endeavors, I have served in leadership roles within key organizations, including the Agriculture Modernization Council, the Agriculture Export Council, and the Alexandria Business Association. As Chairman of the Rice Exporters Council, I contributed to strengthening Egypt's global market presence in rice exports, tripling export quantities during my tenure. Additionally, I've had the opportunity to participate in trade negotiations and play a role in shaping food security policies, including managing strategic imports of essential commodities like wheat to support Egypt's food security.

Today, I will discuss Egypt's journey through recent global market disruptions, focusing on the strategies we've employed, the challenges we've faced, and the opportunities that lie ahead. I look forward to sharing insights from my experience and engaging with you during the discussion.



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Impact of Russia-Ukraine Conflict



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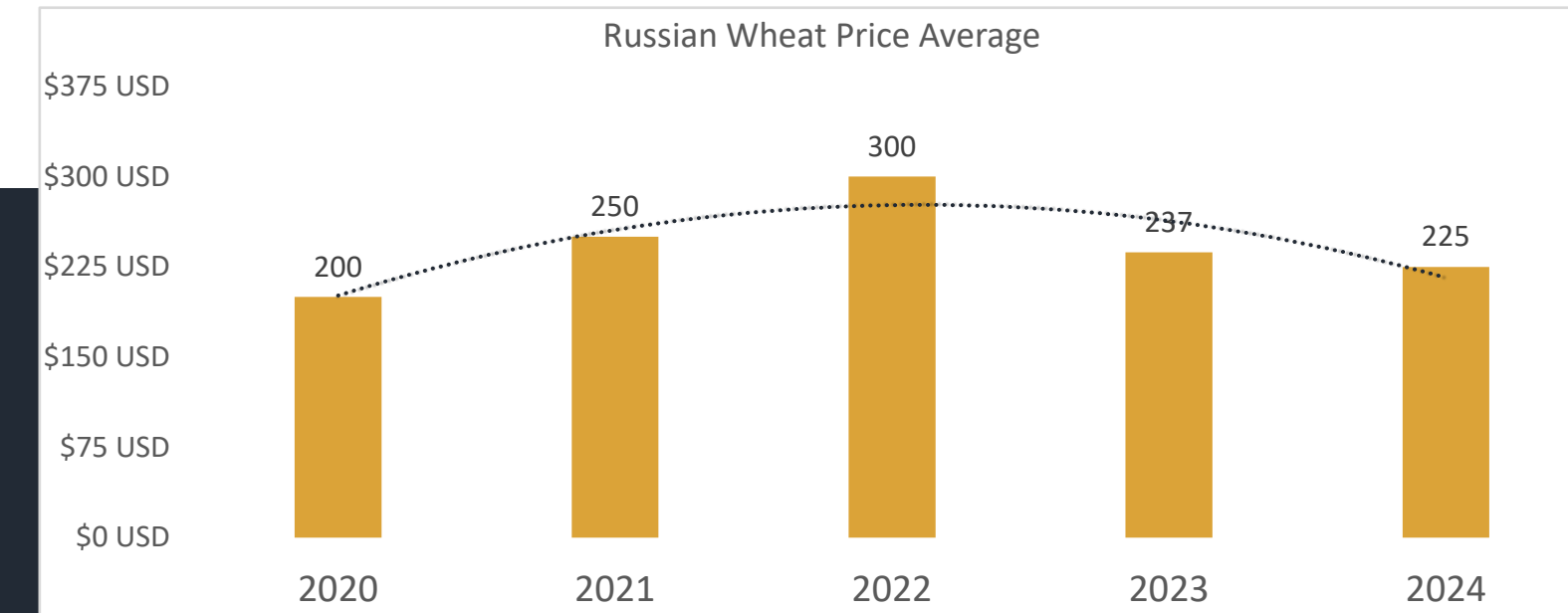
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Impact of Russia-Ukraine Conflict on Wheat supply in Egypt

Egypt has the highest wheat consumption per capita

Over 85% of Egypt's wheat imports come from Russia and Ukraine

While prices soared initially at the beginning of the conflict, they later stabilized as global markets adjusted.



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Egypt's Strategies & Policy Responses



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Egypt's Strategies & Policy Responses

a) Addressing Supply Chain Disruptions

Temporary Export Restrictions



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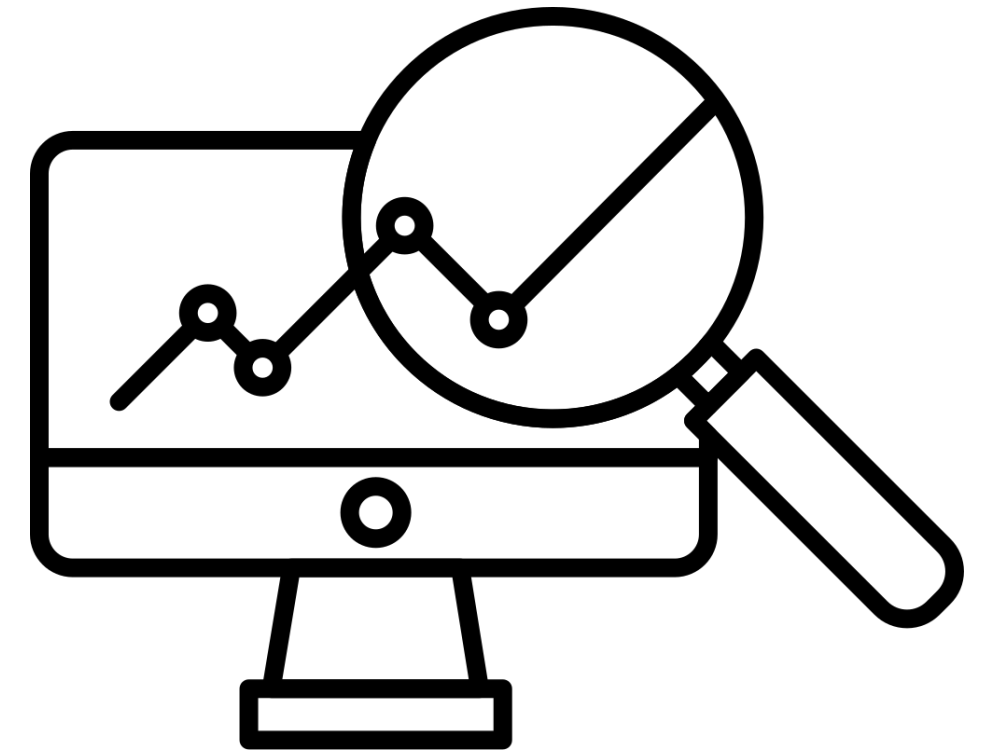
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Egypt's Strategies & Policy Responses

a) Addressing Supply Chain Disruptions

Temporary Export Restrictions

Monitoring Measures



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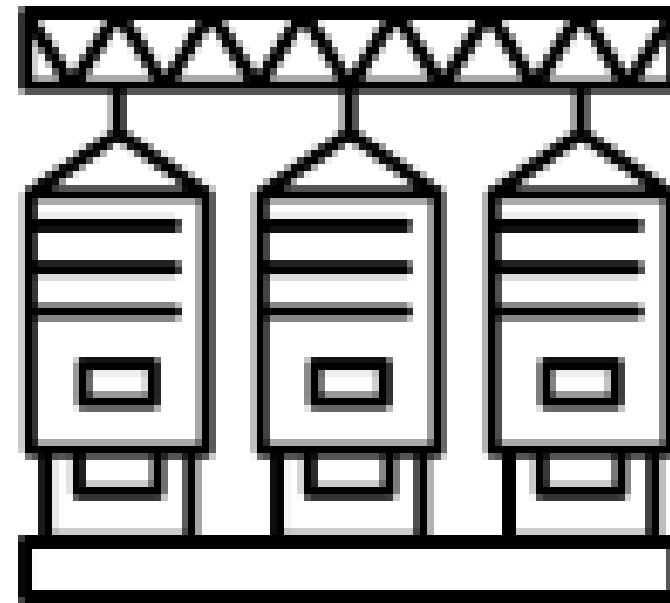
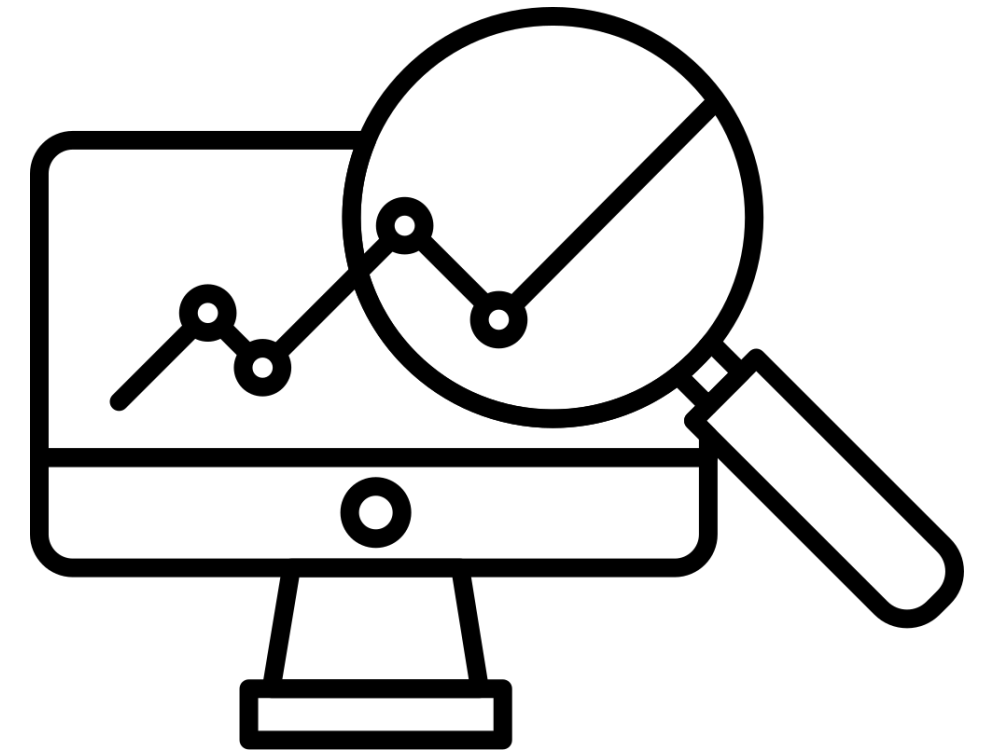
Egypt's Strategies & Policy Responses

a) Addressing Supply Chain Disruptions

Temporary Export Restrictions

Monitoring Measures

Strategic Reserves



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Egypt's Strategies & Policy Responses

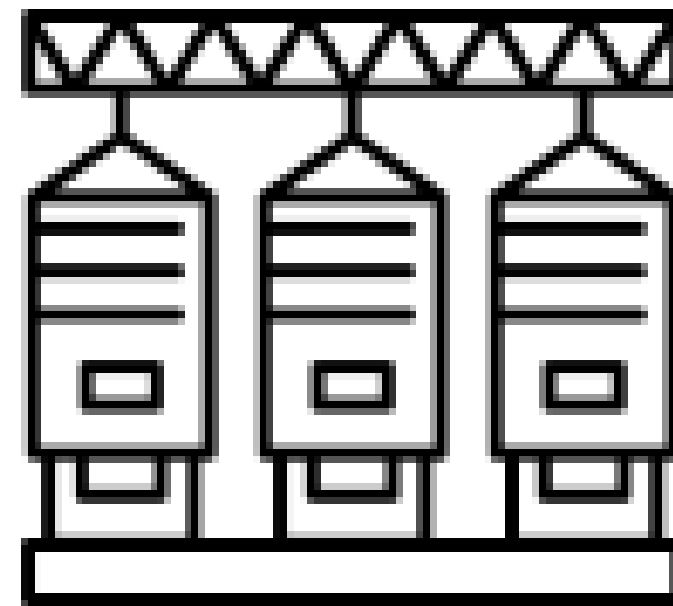
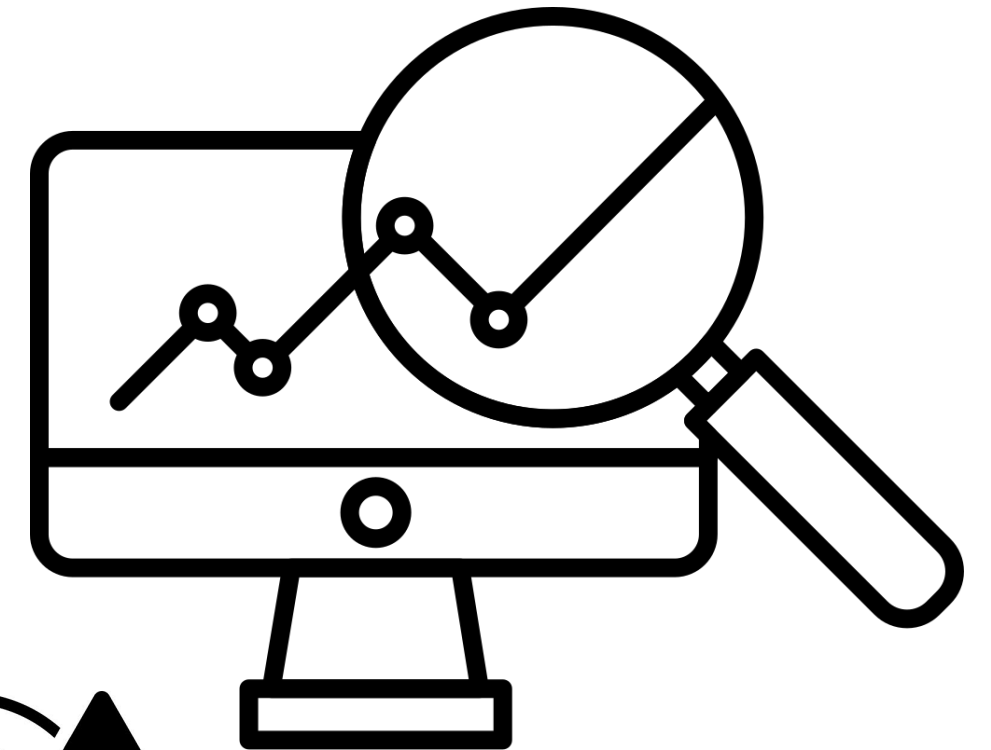
a) Addressing Supply Chain Disruptions

Temporary Export Restrictions

Monitoring Measures

Strategic Reserves

Increase Bread Prices



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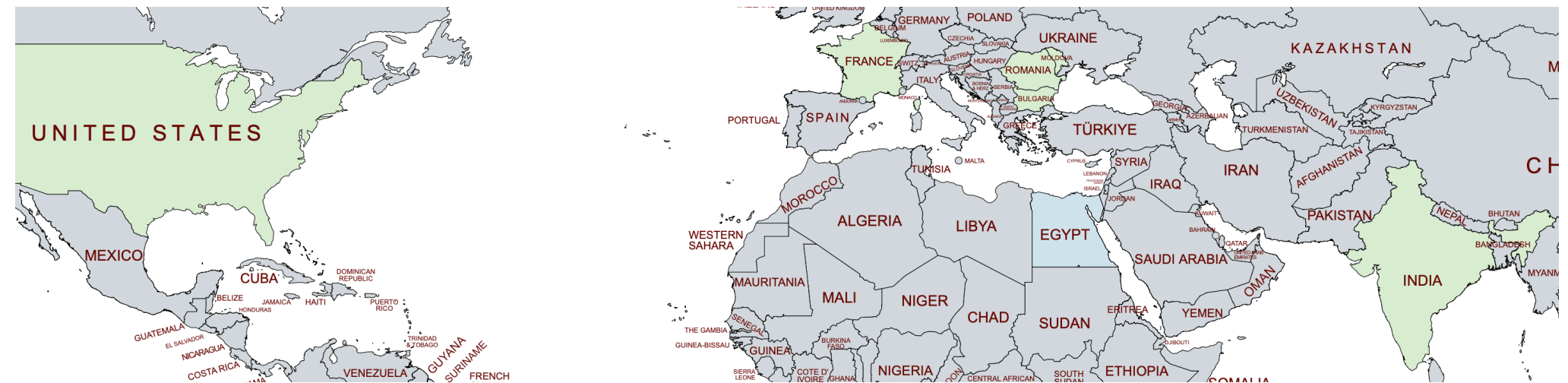
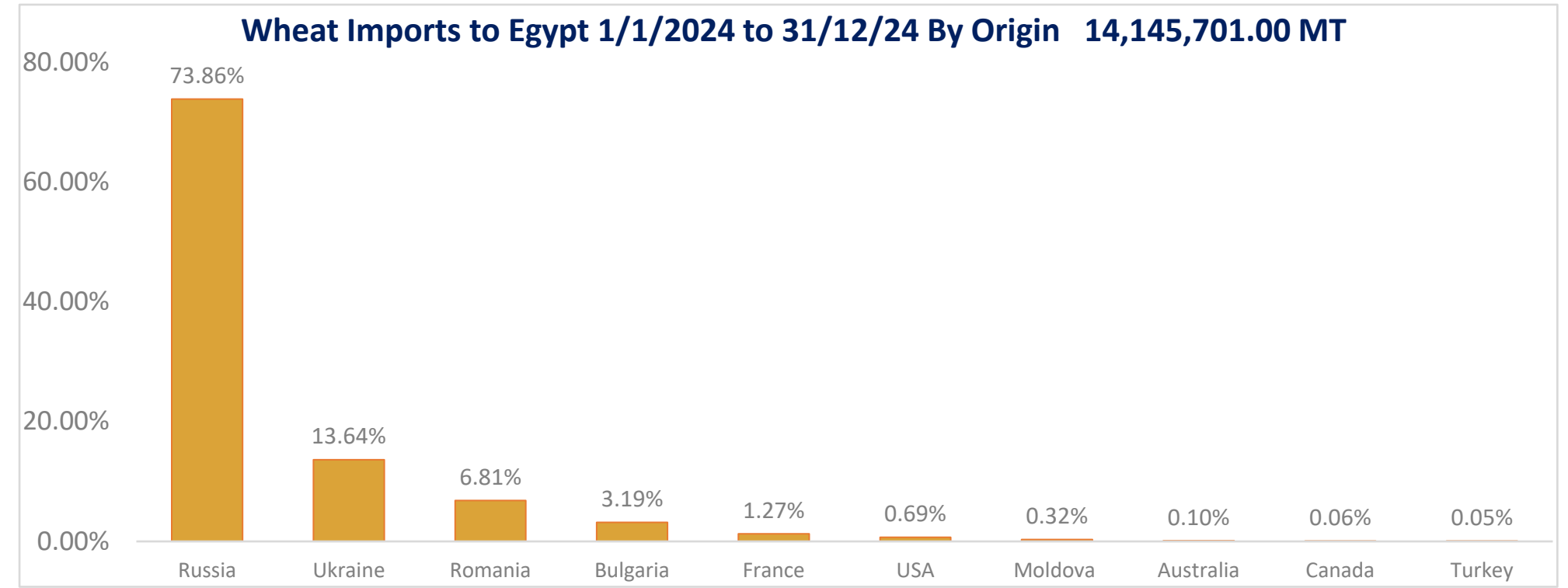
Egypt's Strategies & Policy Responses

b) Diversification of Import Sources:

Approving Wheat origins (France & India)

Increase imports from other origins Bulgaria, Romania, Moldova, USA

New wheat suppliers included France, Romania, Bulgaria, and later India, following a risk assessment to address phytosanitary concerns.



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Egypt's Strategies & Policy Responses

c) Encouraging Domestic Agricultural Production

Land Reclamation Projects



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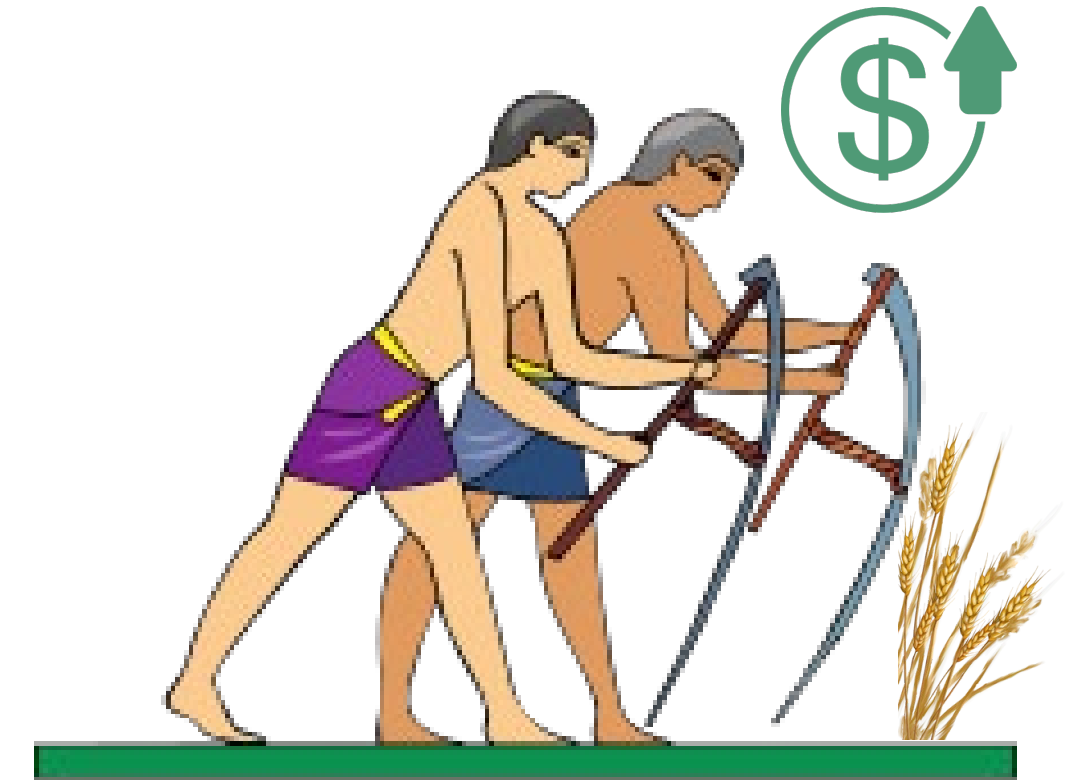
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Egypt's Strategies & Policy Responses

c) Encouraging Domestic Agricultural Production

Land Reclamation Projects

Incentives for Local Farmers



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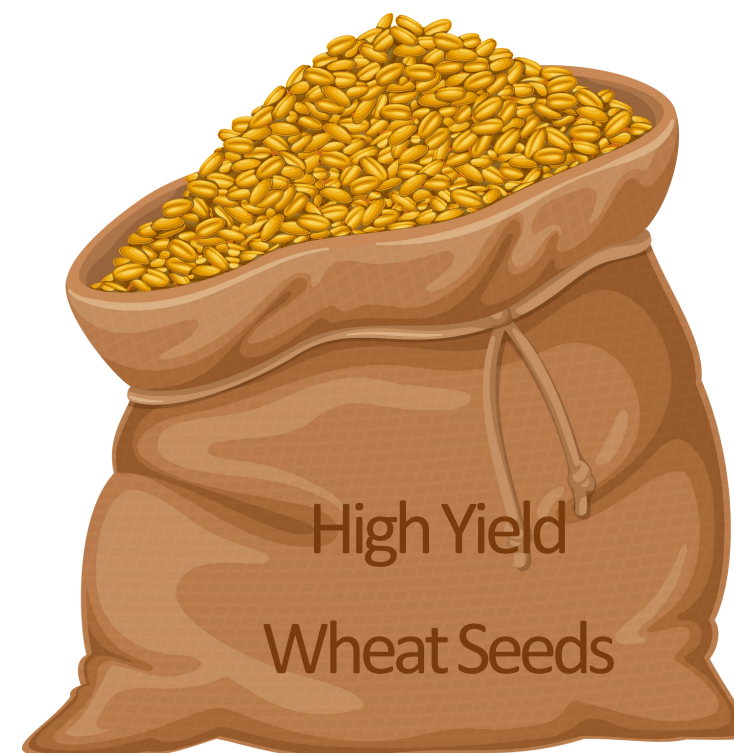
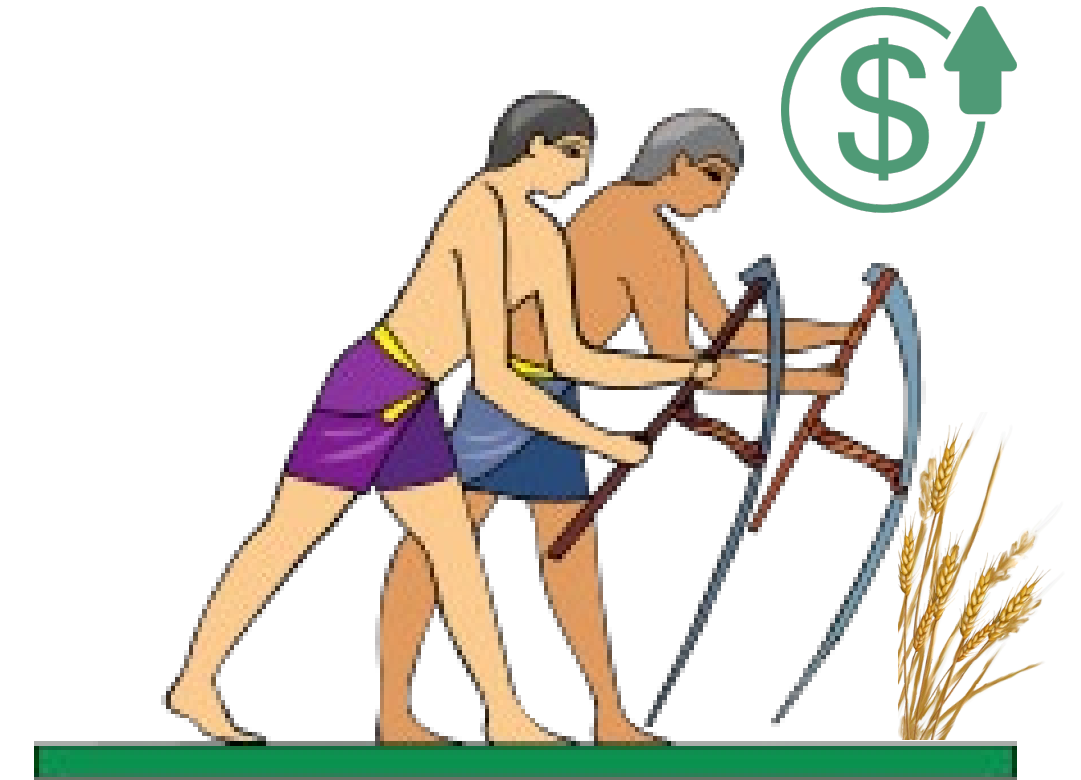
Egypt's Strategies & Policy Responses

c) Encouraging Domestic Agricultural Production

Land Reclamation Projects

Incentives for Local Farmers

Modern Farming Techniques



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Egypt's Strategies & Policy Responses

d) Government Initiatives to Enhance Food Security

Infrastructure Investments



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d) Government Initiatives to Enhance Food Security

Infrastructure Investments

Unified Procurement



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d) Government Initiatives to Enhance Food Security

Infrastructure Investments

Unified Procurement

Collaboration



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Egypt's Strategies & Policy Responses

d) Government Initiatives to Enhance Food Security

Infrastructure Investments

Unified Procurement

Collaboration

Bread Subsidies



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Promoting Egypt's Vision as a Regional Grain Hub



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Promoting Egypt's Vision as a Regional Grain Hub

Strategic Location



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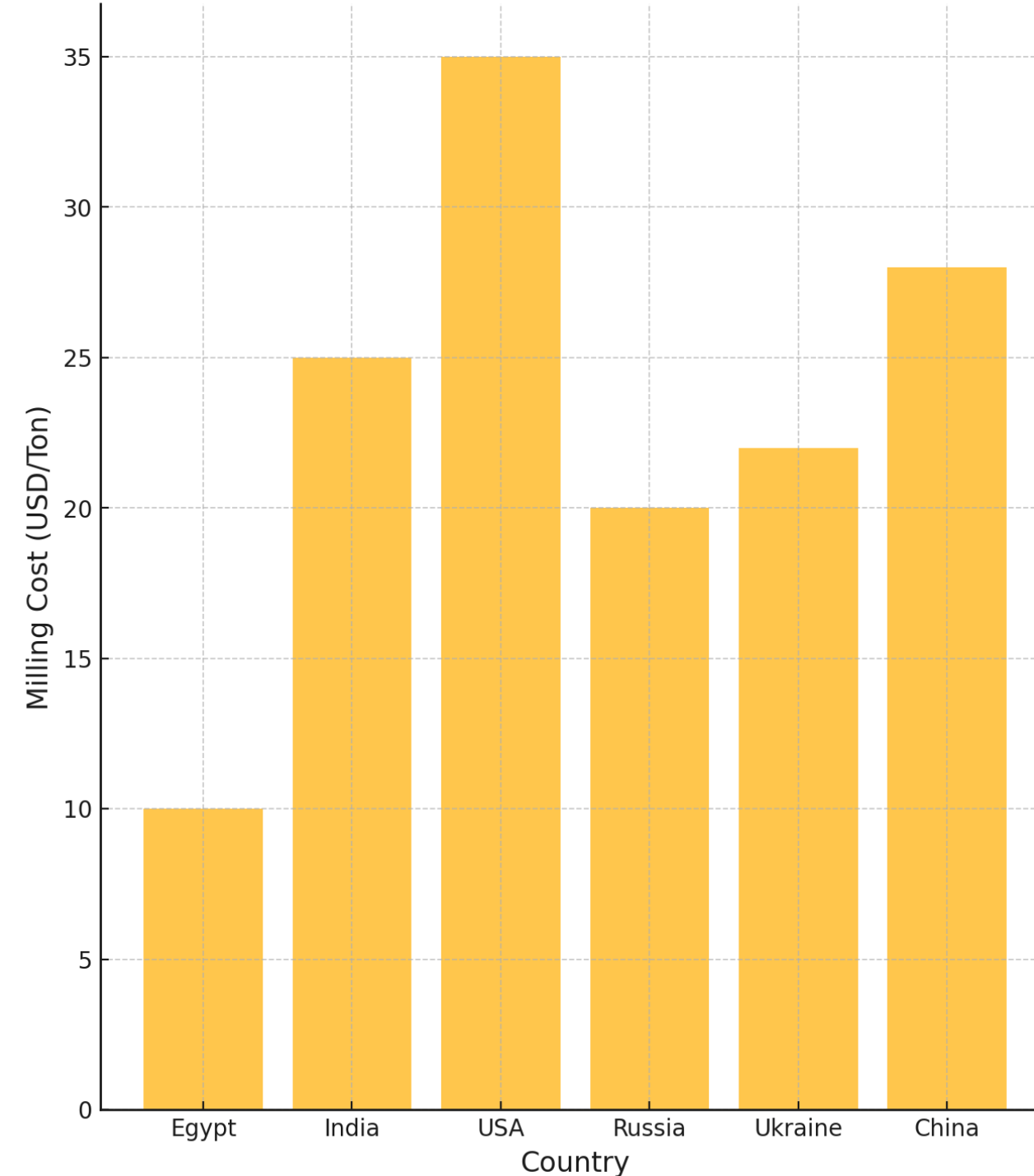


Promoting Egypt's Vision as a Regional Grain Hub

Strategic Location

Cost-Effective Processing

Cost Comparison of Milling Wheat per Ton (Egypt vs Global Competitors)



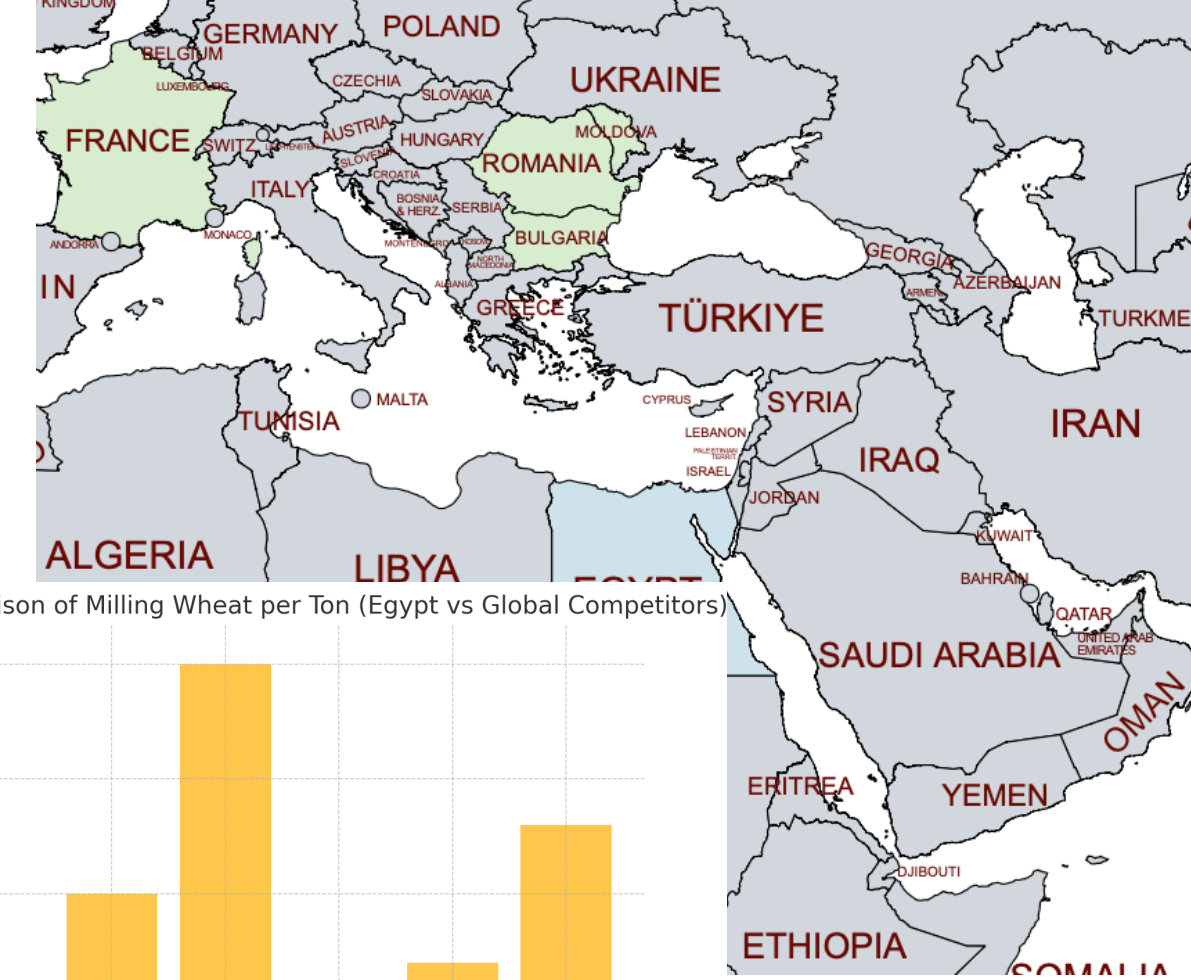
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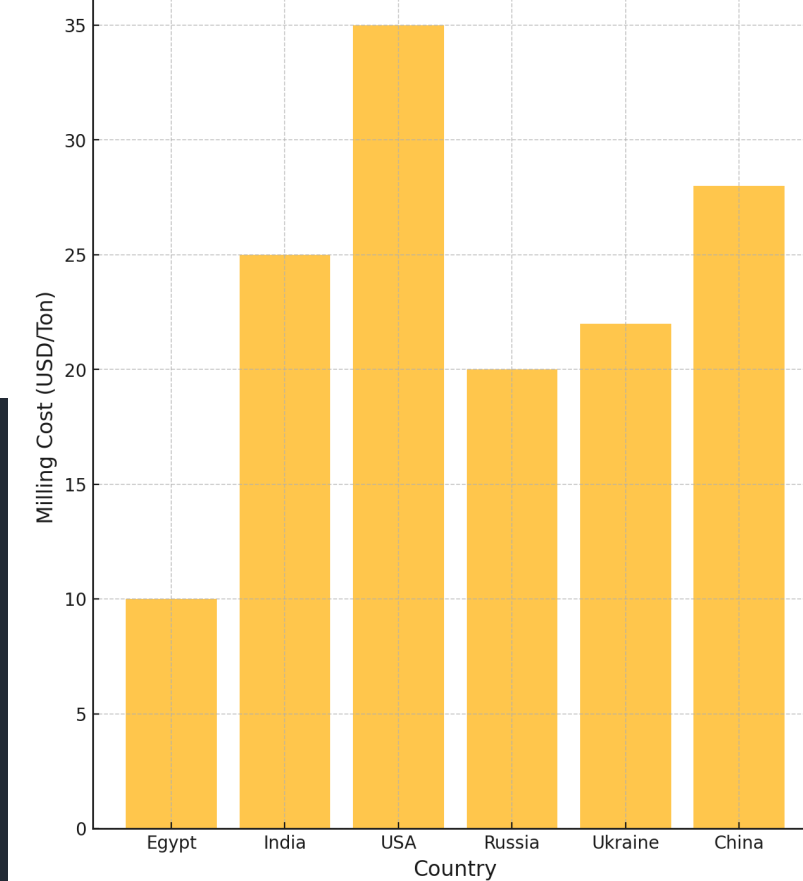
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Promoting Egypt's Vision as a Regional Grain Hub

1. Strategic Location
2. Cost-Effective Processing
3. Government Support



Cost Comparison of Milling Wheat per Ton (Egypt vs Global Competitors)



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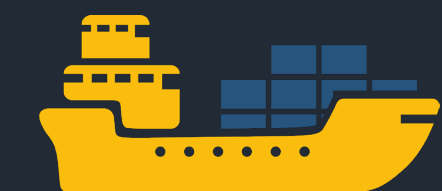
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Egypt Aims to Boost Exports

Egyptian government aims to increase exports from \$40B to \$145B by 2030.



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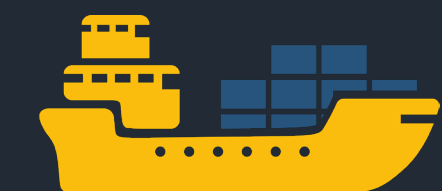
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Initiatives led by the Ministry of Investment & Trade focus on improving the ease of doing business and streamlining import processes.



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Egypt Aims to Boost Exports



1. Egyptian government aims to increase exports from \$40B to \$145B by 2030.
2. Initiatives led by the Ministry of Investment & Trade focus on improving the ease of doing business and streamlining import processes.
3. Support from the Ministry of Agriculture and the Agricultural Bank includes expanding contract farming and promoting the export of processed food products.



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Impact of Middle East Conflicts and Trade Route Instability



Economic Disruptions

Opportunities Amid Challenges:

Strategic Location Advantage

Cost-Effective

Export Growth



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CLOSING MESSAGE

HISHAM EL ATTAL

President Fortuna DMCC

Egypt's journey demonstrates the importance of resilience, diversification, and strategic investment in infrastructure. By fostering collaboration and enhancing policies, Egypt can continue its progress toward becoming a global leader in grain processing and export



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